

Allison Earl

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PROFESSIONAL POSITIONS

- 2020-present Associate Professor, Department of Psychology,
University of Michigan, Ann Arbor, MI
- 2014-present Faculty Affiliate, Joint Program in Social Work and Psychology,
University of Michigan, Ann Arbor, MI
- 2014-present Faculty Affiliate, Department of Communication and Media,
University of Michigan, Ann Arbor, MI
- 2012-present Faculty Associate, Research Center for Group Dynamics, Institute for Social
Research
- 2012-2020 Assistant Professor, Department of Psychology,
University of Michigan, Ann Arbor, MI

EDUCATION

- 2012 Ph.D., Social Psychology, University of Illinois at Urbana-Champaign, Champaign, IL
Minors: Brain & Cognition, Quantitative Psychology
- 2007 M.S., Psychology, University of Florida, Gainesville, FL
- 2004 B.A., Anthropology, University of Florida, Gainesville, FL
- 2004 B.S., Psychology, University of Florida, Gainesville, FL

RESEARCH INTERESTS

Integration of social and health psychology; Theory development through applied studies of health behavior; Influence of cognition and motivation on approach and avoidance tendencies; Selection of and attention to persuasive messages; Disparities in attention to health information as a predictor of disparities in health outcomes, particularly for high-risk groups; Longitudinal behavior change and maintenance of behavioral change following preventive interventions.

GRANT SUPPORT

University of Michigan College of Literature, Science, and the Arts. *Attitudes and Social Identities: Theory and Application to Closing Gaps in Racial Inequality*. Principal Investigator. \$29,865. July, 2024-present.

Indiana University (subcontract). *Racial and Gender Stereotypes: Implications for Measurement of Abortion Attitudes*. Consultant (PI: Sara McClelland). Direct costs: \$623,523. August, 2023-present.

University of Michigan Data Science Initiative MIDAS. *Measuring Racial Disparity in the Language of Physician-Patient Interactions*. Co-Principal Investigator (PI: David Jurgens). Direct costs: \$30,000, June, 2021-present.

University of Michigan Office of Research. *Motivated Misperceptions: An Interdisciplinary Conference*. Co-Principal Investigator. Direct costs: \$6,440, March 2016-December 2017.

National Institutes of Health (NIH) Health Disparities Loan Repayment Program. *Reducing Health Disparities by Understanding When and Why African-Americans Attend to HIV-Prevention Information*. Principal Investigator. Direct costs: \$70,000, September 2013-September 2015.

College of Literature, Science, & the Arts and Department of Psychology (Michigan). *New lab computers for communal space*. Principal Investigator. Direct costs: \$4,054, July 2014-July 2017.

University of Michigan Office of Research and Department of Psychology (Michigan). *Attitudes and Motivation in Action: Applying Behavior Theory to HIV Prevention*. Principal Investigator. Direct costs: \$30,000, March 2014-December 2015.

Rackham Graduate School Spring/Summer Research Grants Program (Michigan). *Leveraging Mindfulness Training to Increase Attention to HIV-Prevention Information for African-Americans*. Principal Investigator. Direct costs: \$7,200, May 2013-August 2013.

National Institute of Mental Health National Research Service Award (F31 MH086324-01). *Examining Barriers to Attention to HIV-Relevant Information*. Principal Investigator. Direct costs: \$41,176, November 2009-November 2011.

National Institutes of Health (R01 NR08325). *Selective Exposure in HIV Prevention*. Research Assistant (Principal Investigator: Dolores Albarracín), Direct costs: \$2,100,000, August 2002-August 2007.

HONORS AND AWARDS

2019 Fellow, Society of Experimental Social Psychology

2019 Fellow, Midwestern Psychological Association

- 2019 Honored Instructor at the University of Michigan
- 2009 Pre-doctoral National Research Service Award from the *National Institute of Mental Health*
- 2008, 2009 Named to the University-wide “List of Teachers Ranked as Excellent by their Students”
- 2004 *Summa cum Laude*, University of Florida
- 2002 Honors Program at the University of Florida, Completion with High Honors
- 2000-2004 Florida Bright Futures Academic Scholar

PUBLICATIONS

Current and former trainees are underlined

Shen, X., **Earl, A.**, & Albarracín, D. (in press). Enhancing others through selective feedback. *Journal of Personality and Social Psychology*

Earl, A. & Derricks, V. (2023). Increasing policy support for reducing racial health disparities: Perceiving racial health disparities as unjust could catalyze or halt change. *Science*, 382, 1362-1363.

Derricks, V. & **Earl, A.** (2023). Too close for comfort: leveraging identity-based relevance through targeted health information backfires for Black Americans. *Journal of Communication*, 73(5), 511-526.

Woo, S., Veliz, P., Saint Arnault, D. M., Struble, L. M., **Earl, A.**, & Larson, J. L. (2023). Development and preliminary psychometric evaluation of the COPD-related Stigma Scale. *Heart & Lung*, 61, 22-28.

Derricks, V., **Earl, A.**, Giordimania, A., & Jayaratne, T. (2023). Psychological pathways through which social norms and social identity influence eating behavior: Testing a conceptual model. *International Journal of Behavioral Medicine*, 1-12.

Derricks, V., Mosher, J., **Earl, A.**, Jayaratne, T.E., & Shubrook, J., (2022). Real and perceived discrepancies between physicians and patients regarding the causes and controllability of Type 2 Diabetes Mellitus. *Health Communication*, 37, 1264-1275

Gainsburg, I. & **Earl, A.** (2022). Safe here, but unsafe there? Institutional signal of identity safety also signal prejudice in the broader environment. *Journal of Experimental Social Psychology*, 98.

- Lewis Jr., N.A., Kougias, D., Takahashi, K.J., & Earl, A. (2021). The behavior of same-race others and its effects of Black patients' attention to publicly presented HIV-prevention information. *Health Communication, 36*, 1252-1259.
- Nisson, C.A., & Earl, A. (2020). The theories of reasoned action and planned behavior. In K. Sweeny & M. Robbins (Eds.) *The Wiley Encyclopedia of Health Psychology*. Hoboken, NJ: John Wiley and Sons.
- Hart, W.P., Richardson, K., Tortoriello, G., & Earl, A. (2020). "You are what you read." Is selective exposure people's way of telling us who they are? *British Journal of Psychology, 111*, 417-442.
- Takahashi, K.J. & Earl, A. (2020). Effect of extraneous affect on health message reception. *Personality and Social Psychology Bulletin, 46*, 270-284.
- Derricks, V. & Earl, A. (2019). Targeting increases the weight of stigma: Leveraging relevance backfires when people feel judged. *Journal of Experimental Social Psychology, 82*, 277-293.
- *winner, *Brickman Memorial Award* for the best graduate student research paper in Social Psychology at the University of Michigan
- Earl, A. & Lewis Jr., N.A. (2019). Health in context: New perspectives on healthy thinking and healthy living. *Journal of Experimental Social Psychology, 81*, 1-3.
- Earl, A. & Hall, M.P. (2019). Motivational influences on attitudes. In D. Albarracín & B.T. Johnson (Eds.), *Handbook of Attitudes* (2nd ed.; pp. 377-403). New York, NY: Taylor & Francis.
- Gainsburg, L. & Earl, A. (2018). Trigger warnings as an interpersonal emotion-regulation tool: Avoidance, attention, and affect depend on beliefs. *Journal of Experimental Social Psychology, 79*, 252-263.
- Lewis Jr., N.A., & Earl, A. (2018). Seeing more and eating less: Effects of portion size granularity on the perception and regulation of food consumption. *Journal of Personality and Social Psychology, 114*, 786-803.
- Earl, A., Crause, C., Vaid, A., & Albarracín, D. (2016). Disparities in attention to HIV-prevention communications. *AIDSCare, 28*, 1-8.
- Nisson, C.A., & Earl, A. (2016). Regulating food consumption: Action messages can help or hurt. *Appetite, 107*, 280-284.
- Earl, A., & Nisson, C.A. (2015). Applications of selective exposure and attention to information for understanding health and health disparities. *Emerging trends in the social and*

behavioral sciences: An interdisciplinary, searchable, and linkable resource. New York: John Wiley & Sons. DOI: 10.1002/9781118900772

- Earl, A., Nisson, C.A., & Albarracín, D.** (2015). Stigma cues increase self-conscious emotions and decrease likelihood of attention to information about preventing stigmatized health issues. *Acta de Investigación Psicológica, 5*, 1860-1871.
- Earl, A., Albarracín, D., Durantini, M.R., Gunnoe, J.B., Leeper, J.H., & Levitt, J.H.** (2009). Participation in counseling programs: High-risk participants are reluctant to accept HIV-prevention counseling. *Journal of Consulting and Clinical Psychology, 77*, 668-679.
- Albarracín, D., Durantini, M.R., **Earl, A.**, Gunnoe, J.B., & Leeper, J. (2008). Beyond the most willing audiences: A meta-intervention to increase exposure to HIV prevention interventions by vulnerable populations. *Health Psychology, 27*, 638-644.
- Albarracín, D., Handley, I.M., Noguchi, K., McCulloch, K.C., Li, H., Leeper, J., Brown, R.D., **Earl, A.**, & Hart, W. (2008). Increasing and decreasing motor and cognitive output: A model of general action and inaction goals. *Journal of Personality and Social Psychology, 95*, 510-523.
- Albarracín, D., Leeper, J., **Earl, A.**, & Durantini, M.R. (2008). From brochures to videos to counseling: Exposure to HIV-prevention programs. *AIDS & Behavior, 12*, 354-362.
- Earl, A.**, & Albarracín, D. (2007). Nature, decay, and spiraling of the effects of fear-inducing arguments and HIV counseling and testing: A meta-analysis of the short and long-term outcomes of HIV-prevention interventions. *Health Psychology, 26*, 496-506.
- Albarracín, D., Durantini, M. R., & **Earl, A.** (2006). Empirical and theoretical conclusions of an analysis of outcomes of HIV-prevention interventions. *Current Directions in Psychological Science, 15*, 73-78.
- Albarracín, D., Noguchi, K., & **Earl, A.** (2006). Joyce's *Ulysses* and Woolf's *Jacob's Room* as the phenomenology of reasoning: Intentions and control as emergent of language and social interaction. *Psychological Inquiry, 17*, 236-245.
- Durantini, M.R., Albarracín, D., Mitchell, A.L., **Earl, A.**, & Gillette, J.C. (2006). Conceptualizing the influence of social agents of behavior change: A meta-analysis of the effectiveness of HIV-prevention interventionists for different groups. *Psychological Bulletin, 132*, 212-248.
- Albarracín, D., Gillette, J.C., **Earl, A.**, Glasman, L.R., Durantini, M.R., & Ho, M.H. (2005). A test of major assumptions about behavior change: A comprehensive look at the effects of passive and active HIV-prevention interventions since the beginning of the epidemic. *Psychological Bulletin, 131*, 856-897.

MANUSCRIPTS

Current and former trainees are underlined

Takahashi, K.J., Jefferson, H.J., & **Earl, A.** (invited resubmission). White racial identity, political attitudes, and selective exposure to information about racism. *Journal of Personality and Social Psychology*

Earl, A., Hall, M.P., Takahashi, K.J., Jones, C.R., & Albarracín, D. (in revision). *Bringing context back: “Motivational” biases are shaped by the environment.*

Earl, A., Albarracín, D., Hart, W.P., Hall, M.P., Cazaubon, S., & Sundaram, H. (in revision). *De facto selective exposure revisited: Causes and consequences for attitudes, persuasion, and impression formation.*

Earl, A., McKenna, C., & Nisson, C.A. (in preparation). *Disentangling the “amount” versus “direction” of behavior: Independent influences of action-inaction goals and approach-avoidance motivation.*

INVITED TALKS

National

- 2020 Invited Speaker, Midwestern Psychology Association Annual Meeting
- 2019 University of Southern California, Center for Law & Social Science/Psychology
- 2019 Texas A & M University, Social Psychology Colloquium Series
- 2019 University of Alabama, Social Psychology Colloquium Series
- 2017 University of Connecticut, InCHIP Colloquium Series
- 2017 Ann Arbor District Library “Exploring the Mind” Series
- 2016 Ohio State University, Social Psychology Colloquium Series
- 2013 Wayne State University, Population Studies and Disparities Research Program Colloquium Series
- 2013 Michigan State University, Social Psychology Colloquium Series
- 2012 University of Alabama, Social Psychology Colloquium Series
- 2011 University of Michigan, Psychology Department Colloquium
- 2009 Bucknell University, Psychology Department Colloquium
- 2009 Florida Southern College, Psychology Department Colloquium

Home University

- 2020 University of Michigan, Data Science/Computational Social Science Seminar Series in the School of Information
- 2019 University of Michigan, Communication and Media Colloquium Series
- 2018 University of Michigan, Political Communication Working Group
- 2018 University of Michigan, Research Center for Group Dynamics Seminar Series
- 2017 University of Michigan, Social Psychology Colloquium Series
- 2017 University of Michigan, Research Center for Group Dynamics Seminar Series
- 2016 University of Michigan, Social Psychology Colloquium Series
- 2016 University of Michigan, Research Center for Group Dynamics Seminar Series
- 2014 University of Michigan, Communication Studies Colloquium Series
- 2014 University of Michigan, Cognition and Cognitive Neuroscience Forum
- 2013 University of Michigan, Decision Consortium May Conference
- 2012 University of Michigan, Personality and Social Contexts Colloquium Series
- 2012 University of Michigan, Social Psychology Colloquium Series
- 2010 University of Illinois at Urbana-Champaign, Diversity Seminar Series
- 2009 University of Illinois at Urbana-Champaign, Social-Personality Psychology Colloquium
- 2007 University of Florida, Social Psychology Colloquium Series
- 2006 University of Florida, Social Psychology Colloquium Series
- 2005 University of Florida, Social Psychology Colloquium Series

INVITED SMALL GROUP MEETINGS/WORKSHOPS

- 2024 Genetic Programming Theory and Practice Annual Meeting
- 2020 European Association of Social Psychology's Bath (UK) Attitudes Meeting
- 2020 European Association of Social Psychology's Dissonance Spring (France) Meeting
- 2020 Fred Rhodewalt Social Psychology Winter Conference (Utah, USA)
- 2019 Weary Symposium on Diversity and Social Identity (Columbus, USA)
- 2018 Weary Symposium on Attitudes (Columbus, USA)
- 2009 NIMH's Theoretical Integration of HIV-Relevant Behavior Change across Individuals, Family/Couples, and Community/Social Structures Meeting (Atlanta, USA)

SYMPOSIA PRESENTATIONS

Current and former student collaborators are underlined

Symposia Organized

Derricks, V., & **Earl, A.** (2017). *Misperceptions and Missed Connections: Mechanisms that Perpetuate Health Disparities*. Symposium organized at the Meeting of the Society for Personality and Social Psychology, San Antonio (January).

Lewis Jr., N.A., & **Earl, A.** (2016). *Health in Context: New Perspectives on Healthy Thinking & Healthy Living*. Symposium organized at the Association for Psychological Science, Chicago (May).

Symposium Presentations

Takahashi, K. J., & **Earl, A.** (2020). *Motivated avoidance of gun control information among White Liberals and Conservatives*. Symposium presentation at the Attitudes Preconference of the Society for Personality and Social Psychology, New Orleans (February).

Earl, A., Lewis Jr., N. A., Kougias, D. G., & Takahashi, K. J. (2019). *The behavior of same-race others and its effects of Black patients' attention to publicly presented HIV-prevention information*. Symposium presentation at the Ohio State University Weary Symposium on Diversity & Social Identity, Columbus (June).

Earl, A. (2019). *Bringing context back: How the environment shapes motivated reasoning*. Symposium presentation at the Attitudes Preconference of the Society for Personality and Social Psychology, Portland (February).

Derricks, V., & **Earl, A.** (2019). *Targeting increases the weight of stigma: Leveraging relevance backfires when people feel judged*. Symposium presentation at the Attitudes Preconference of the Society for Personality and Social Psychology, Portland (February).

Earl, A. & Derricks, V. (2018). *Too close for comfort: Revisiting relevance as a lever for persuasion*. Symposium presentation at the Ohio State University Weary Symposium on Attitudes, Columbus (July).

Earl, A. (2018). *Preaching to the choir: Selective exposure and attention as barriers to scaling up*. Symposium presentation at the meeting of the International Communication Association, Prague (May).

- Earl, A.** (2018). *Translating science into practice: Lessons from an HIV-prevention intervention*. Symposium presentation at the meeting of the Society for Personality and Social Psychology, Atlanta (March).
- Derricks, V., & Earl, A.** (2018). *Increasing perceived relevance through information targeting produces mixed effects*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (April).
- Lewis, N. A., Jr., Kougias, D. G., & Earl, A.** (2018). *The downside of context-free scaling: Lessons from an HIV-prevention intervention*. Symposium presentation at the meeting of the International Communication Association, Prague, Czech Republic (May).
- Lewis, N. A., Jr., Kougias, D. G., & Earl, A.** (2018, March). In-Group Stigma and African American Patients' Attention to Publicly Presented Health Information. *Center for Health Equity Symposium, Weill Cornell Medical College, New York, NY*.
*winner: best presentation award
- Earl, A.** (2017). *Validating our own beliefs: Selective exposure, primacy, and voting intentions*. Symposium presentation at the meeting of the Society for Experimental Social Psychology, Boston (October).
- Derricks, V., & Earl, A.** (2017). *Too Close for Comfort: How Does Information Targeting Impact Attention and Interpersonal Trust?*. Symposium presentation at the meeting of the International Convention of Psychological Science, Vienna, Austria (March).
- Derricks, V., & Earl, A.** (2017). *Too Close for Comfort: Examining the Effects of Information Targeting on Attention and Interpersonal Trust*. Symposium presentation at the meeting of the Society for Personality and Social Psychology, San Antonio (January).
- Lewis, N. A., Jr., Kougias, D. G., & Earl, A.** (2017). *Understanding and addressing racial disparities in attention to HIV-prevention information*. Symposium presentation at the meeting of the Behavioral Science and Policy Association Annual Conference, New York (September).
- Lewis, N. A., Jr., Kougias, D. G., & Earl, A.** (2017). *African American patients' attention to health information is influenced by in-group peers in health clinics*. Symposium presentation at the meeting of the Max Planck Institute for Human Development - University of Michigan LIFE Meeting, Ann Arbor, (May).
- Lewis, N. A., Jr., Kougias, D. G., & Earl, A.** (2017). *If "we" pay attention to health information, then so do "I": Audience impacts African-American attention to health information*. Symposium presentation at the meeting of the International Convention of Psychological Science, Vienna, Austria (March).
- Takahashi, K. J., Briskin, J., Olswanger, L., Bell, H. J., & Earl, A.** (2016). *The effects of a brief mindfulness meditation intervention on emotional response and attention to health*

- information*. Presentation at the Research Center for Group Dynamics, Ann Arbor (April).
- Earl, A.** (2016). *Health in Context: New Perspectives on Healthy Thinking & Healthy Living*. Symposium presentation at the Association for Psychological Science, Chicago (May).
- Lewis Jr., N. A., & Earl, A. (2016). *Small changes make a big difference: Precise framing of food decreases consumption*. Symposium presentation at the Association for Psychological Science, Chicago (May).
- Derricks, V., & Earl, A. (2016). *Too Close for Comfort: Examining the Effects of Medical Information Targeting on Interpersonal Trust*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (May).
- Takahashi, K. J., Briskin, J., Olswanger, L., Bell, H. J., & Earl, A. (2016). *The effects of a brief mindfulness meditation intervention on emotional response and attention to health information*. Symposium presentation at the Social Personality Health Preconference of the meeting of the Society for Personality and Social Psychology, San Diego (January).
- Lewis Jr., N. A., & Earl, A. (2015). *Small changes make a big difference: Precise framing of food decreases consumption*. Symposium presentation at the Attitudes Preconference of the meeting of the Society for Personality and Social Psychology, Long Beach (February).
- Earl, A., Crause, C., Vaid, A., Briskin, J., Sklepinski, S. M., & Albarracín, D.** (2014). *Racial gaps in attention to health information*. Symposium presentation at the International Consortium of Cultural Neuroscience, Ann Arbor (April).
- Hall, M. P., Earl, A., Jones, C. R., & Albarracín, D. (2014). *Motivated message processing with consonant and dissonant arguments*. Symposium presentation at the Attitudes Preconference of the Meeting of the Society for Personality and Social Psychology, Austin (February).
- Earl, A., & Albarracín, D.** (2012). *Predicting the time-course of attention to health information for high-risk audiences*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (May).
- Earl, A., Albarracín, D., Hart, W., & Handley, I. M.** (2007). *Effects of action and inaction goals on prevention/promotion goals*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (May).
- Earl, A., Albarracín, D., Durantini, M. R., & Leeper, J.** (2007). *Beyond the most willing audiences: A meta-interventions to increase exposure to HIV-prevention programs by vulnerable populations in a rural Southeastern community*. Symposium presentation at the meeting of the HIV/STD Prevention in Rural Communities: Sharing Successful Strategies V, Bloomington, Indiana (April).

Earl, A., Albarracín, D., Durantini, M. R., Glasman, L. R., Gunnoe, J. B., Leeper, J. H., & Levitt, J. H. (2006). *Examining the effects of cognitive, motivational, and behavioral factors on selective exposure to HIV-prevention materials and programs*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (May).

Albarracín, D., Durantini, M. R., **Earl, A.,** Gunnoe, J., & Levitt J. (2006). *Power and infection with HIV: How to effectively attract and change the behavior of disenfranchised populations*. Governor's Conference on Women Health, Orlando, FL.

Albarracín, D., Durantini, M. R., & **Earl, A.** (2005). *Conceptualizing the influence of social agents of behavior change: Effectiveness of different HIV-prevention interventionists for different genders, ethnicities, ages, and behaviorally-defined groups as a matter of policy*. Symposium presentation at the meeting of the American Public Health Association, Philadelphia (December).

Earl, A., Albarracín, D., Durantini, M. R., Glasman, L. R., Gunnoe, J. B., Leeper, J. H., & Levitt, J. H. (2005). *Examining the effects of cognitive, motivational, and behavioral factors on selective exposure to HIV-prevention materials and programs*. Symposium presentation at the meeting of the Society of Southeastern Social Psychologists, Jacksonville (November).

Durantini, M. R., Albarracín, D., **Earl, A.,** & Mitchell, A.L. (2005). *Influential communicators for different genders, ages, and ethnicities: A meta-analysis of HIV prevention interventions*. Symposium presentation at the meeting of the Interamerican Society for Psychology, Buenos Aires (June).

Glasman, L.R., Albarracín, D., Gillette, J., **Earl, A.,** Durantini, M.R., & Ho., M.H. (2005). *A test of major assumptions about behavior change: A comprehensive look at HIV prevention interventions since the beginning of the epidemic*. Symposium presentation at the meeting of the Interamerican Society for Psychology, Buenos Aires (June).

CONFERENCE POSTER PRESENTATIONS

Mehlman, H., **Earl, A.,** & Albarracín, D. (2024). *Vicarious selective exposure: Causes and consequences for attitudes, persuasion, and impression formation*. Poster presented at the Society for Personality and Social Psychology, San Diego (February).

Mehlman, H., **Earl, A.,** & Albarracín, D. (2024). *How do people choose what information to send to others?* Poster presented at the Attitudes Preconference of the Society for Personality and Social Psychology, San Diego (February).

Woo, S., Veliz, P., Smith, E. L., Saint Arnault, D. M., **Earl, A.,** Struble, L. M., & Larson, J. L.. (2020). *Development and Psychometric Evaluation of the COPD-related Stigma Scale*. Poster presented at the Midwest Nursing Research Society Conference Meeting.

Derricks, V., Earl, A., Giordimania, A., & Jayaratne, T. (2019). *Understanding how perceived norms predict unhealthy behavior engagement using identity-based motivation*. Poster presented at the Society for Personality and Social Psychology, Portland (February).

Gainsburg, I., & Earl A. (2019). *Examining the effects of trigger warnings on selective exposure and attention: Lay beliefs moderate the influence of threat cues on anticipated affect and avoidance*. Poster presentation, Emotions Preconference of the Society for Personality and Social Psychology, Portland (February).

Takahashi, K. J., & Earl, A. (2019). *Extraneous affect and message reception*. Poster presentation, Attitudes Preconference at the Society for Personality and Social Psychology, Portland, OR (February).

Albert-Chandhok, S., McKenna, C., & Earl, A. (2018). *Effects of appetizing descriptions and action-inaction goals on attitudes and behaviors about healthy foods*. Poster presented at the Society for Personality and Social Psychology, Atlanta (March).

Derricks, V., & Earl, A. (2018). *Targeting increases the weight of stigma: Leveraging relevance backfires when people feel judged*. Poster presentation at the Society for Personality and Social Psychology, Atlanta (March).

Gainsburg, I., Calabrisoto, J., & Earl A. (2018). *The effects of safe spaces on expectations and perceptions of prejudice*. Poster presented at the Society for Personality and Social Psychology, Atlanta (March).

Takahashi, K. J., Briskin, J., Olswanger, L., Bell, H. J., & Earl, A. (2018). *The effects of a brief mindfulness meditation intervention on emotional response and attention to health information*. Poster presented at the Society for Personality and Social Psychology, Atlanta (March).

Gainsburg, I., & Earl A. (2017). *Examining the effects of trigger warnings on selective exposure and attention: Lay beliefs moderate the influence of threat cues on anticipated affect and avoidance*. Poster presented at the Society for Personality and Social Psychology, San Antonio (January).

Derricks, V. & Earl, A. (2016). *Too close for comfort: Examining the effects of information targeting attention and interpersonal trust*. Poster presentation at the Association for Psychological Science, Chicago (May).

Nisson, C. A., Lewis Jr., N. A., Gearhardt, A. N., & Earl, A. (2016). *Who cares if it's healthy as long as it tastes good? Appetitive, not healthiness, ratings predict food choice*. Poster presented at the Society for Personality and Social Psychology, San Diego (January).

Derricks, V. & Earl, A. (2016). *Too close for comfort: Examining the effects of medical information targeting on interpersonal trust*. Poster presentation at the Attitudes

Preconference of the meeting of the Society for Personality and Social Psychology, San Diego (January).

Derricks, V. & **Earl, A.** (2015). *Too close for comfort: Examining the effects of medical information targeting on interpersonal trust*. Poster presented at the International Weight Stigma Conference, Reykjavik, Iceland (September).

Earl, A., Jones, C. R. M., Hall, M. P., & Albarracín, D. (2014). *Goals alleviate biased processing with consonant and dissonant arguments*. Poster presented at the American Psychology Association, San Francisco (May).

Sklepinski, S. M., **Earl, A.**, & Briksin, J. L. (2014). *The effect of identity congruence on attention to health messages*. Poster presented at the Midwestern Psychological Association, Chicago (May).

Earl, A., & Albarracín, D. (2013). *Selective attention to stigmatizing health information among disenfranchised groups*. Poster presented at the Society for Personality and Social Psychology, New Orleans (January).

Earl, A., & Albarracín, D. (2012). *Predicting the time-course of attention to health information for high-risk audiences*. Poster presented at the Society for Personality and Social Psychology, San Diego (February).

Earl, A., & Albarracín, D. (2011). *The impression motive and experience of shame*. Poster presented at the Society for Personality and Social Psychology, San Antonio (January).

Earl, A., Albarracín, D., Durantini, M. R., Gunnoe, J. B., Leeper, J., & Levitt, J. H. (2009). *Selective exposure to health promotion interventions: An unobtrusive observation of participation in HIV prevention programs*. Poster presented at the Science of Behavior Change Symposium, University of Illinois at Urbana-Champaign, Champaign (March).

Earl, A., Albarracín, D., Hart, W., & Handley, I. M. (2008). *Effects of action and inaction goals on prevention/promotion goals*. Poster presentation at the meeting of the Society for Personality and Social Psychology, Albuquerque (February).

Earl, A., Albarracín, D., Durantini, M. R., Gunnoe, J. B., Leeper, J., & Levitt, J. H. (2007). *Selective exposure to health promotion interventions: An unobtrusive observation of participation in HIV prevention programs*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis (January).

Durantini, M. R., Albarracín, D., & **Earl, A.** (2006) *Influential communicators for different genders, ages and ethnicities*. Poster presented at the Symposium on Women's Healthy Aging, University of Florida, Gainesville (March).

Earl, A., Albarracín, D., & Durantini, M. R. (2006). *Selective exposure in HIV prevention: Examining the effects of cognitive and behavioral factors on selective exposure to*

HIV-prevention materials, recall of new information, and subsequent cognitive and behavioral change. Poster presented at the meeting of the Society for Personality and Social Psychology, Palm Springs (January).

Durantini, M. R., Albarracín, D., **Earl, A.**, & Mitchell, A. L. (2005). *Influential communicators for different genders, ages, and ethnicities: A meta-analysis of HIV prevention interventions.* Poster presentation at the meeting of the Society for Personality and Social Psychology, New Orleans (January).

Earl, A., & Albarracín, D. (2005). *Fear increment and fear resolution in HIV prevention: A meta-analysis of the effectiveness of fear arguments and HIV counseling and testing.* Poster presentation at the meeting of the Society for Personality and Social Psychology, New Orleans (January).

Glasman, L. R., Albarracín, D., Gillette, J., **Earl, A.**, Durantini, M. R., & Ho, M. H. (2005). *A test of major assumptions about behavior change: A comprehensive look at HIV prevention interventions since the beginning of the epidemic.* Poster presentation at the meeting of the Society for Personality and Social Psychology, New Orleans (January).

MENTORING

Research Mentor

- 2024-present Hannah Ramil, PhD student in Social Psychology
- 2023-present Haley Mehlman, PhD student in Social Psychology (chair)
- 2024-present Amelie Rossmailer, PhD student in Social Psychology
- 2023-present Nancy Xu, PhD student in Computer Science
- 2023-present Xi Shen, Postdoctoral researcher in Social Psychology
- 2019-present Lauren White, PhD student in Psychology and Social Work joint program
(co-chair)
- 2023-2024 Margaret Meyer, PhD student in Social Psychology
- 2023-2024 Micaela Rodriguez, PhD student in Social Psychology
- 2019-2024 Julia Smith, PhD student in Social Psychology
- 2017-2023 Clint McKenna, PhD student in Social Psychology
- 2015-2023 Seoyoon Woo, PhD student in Nursing
- 2018-2022 Harley Dutcherer, PhD student in Personality and Social Contexts
- 2017-2021 Susannah Cazaubon, PhD student in Social Psychology
- 2015-2021 Koji Takahashi, PhD student in Social Psychology (chair)
- 2014-2020 Veronica Derricks, PhD student in Social Psychology (chair)

2014-2020 Izzy Gainsburg, PhD student in Social Psychology (chair)
2015-2019 Hakeem Jefferson, PhD student in Political Science
2013-2018 Michael Hall, PhD student in Social Psychology (co-chair)
2016-2017 Ramona Perry, PhD student in Social Work and Social Psychology
2016-2017 Joe Calabrisotto, Masters student in Social Psychology
2013-2017 Neil Lewis, PhD student in Social Psychology
2012-2017 David Hauser, PhD student in Social Psychology
2014-2016 Steven Tompson, PhD student in Social Psychology
2013-2015 Joseph Bayer, PhD student in Communication Studies
2013-2014 Randy Dowding, joint MSW and MPH student
2012-2014 Christina Nisson, PhD student in Social Psychology (chair)
2012-2014 Brandon Valentine, PhD student in Personality and Social Contexts

Mentored Grants and Fellowships

2019-2020 Veronica Derricks: Daniel Katz Dissertation Fellowship (\$25,000)
2019 Veronica Derricks: Rackham Dissertation Fellowship (\$10,542)
2014-2019 Veronica Derricks: Rackham Merit Fellowship (5 years of funding)
2016-2019 Koji Takahashi: National Science Foundation Graduate Research Fellowship
2018 Koji Takahashi: Undergraduate Research Opportunities Program (\$1,000)
2015-2017 Neil Lewis, Jr.: Dow Doctoral Sustainability Fellowship (\$50,000)
2016 Veronica Derricks: Robert B. Zajonc Scholars Fund (\$3,000)
2015 Veronica Derricks: Rackham International Conference Grant (\$1,050)
2015 Veronica Derricks: Center for the Education of Women Riecker Graduate Research Grant (\$1,500)
2014 Veronica Derricks: Rackham Summer Institute Fellowship (\$6,000)
2014 Christina Nisson: University of Michigan Psychology Dissertation Grant (\$1,000)

Mentored Awards

2019 Veronica Derricks: Brickman Memorial Award
2019 Veronica Derricks: Nan Donald Award
2019 Veronica Derricks: Barbara A. Oleshansky Memorial Fund Award

- 2019 Veronica Derricks: Hough Summer Research Fellowships for Psychology and Ethics
- 2019 Izzy Gainsburg: Pillsbury Graduate Research Award
- 2018 Koji Takahashi: Hough Summer Research Fellowships for Psychology and Ethics
- 2018 Veronica Derricks: Barbara Perry Roberson Fellowship
- 2018 Veronica Derricks: Roger W. Brown Award
- 2016 Neil Lewis, Jr.: LIFE Fellow, Max Planck Institute for Human Development
- 2016 Neil Lewis, Jr.: Pillsbury Award
- 2016 Veronica Derricks: Graduate Student Diversity Research Award
- 2016 Veronica Derricks: Patricia Gurin Distinguished Lecture Award
- 2015 Veronica Derricks: Ruth Hamill Award
- 2015 Neil Lewis, Jr.: Patricia Gurin Distinguished Lecture Award
- 2013 Christina Nisson: Barbara A. Oleshansky Memorial Fund Award

Teaching Mentor (through University of Michigan Center for Research on Learning & Teaching)

- 2024 Julia Smith
- 2017 Yay-hyung Cho
- 2014 Adrienne Dougherty
- 2014 George Smith

TEACHING INTERESTS

Introduction to Psychology; Introduction to Social Psychology; Attitudes, Persuasion & Propaganda; Health Psychology; Health Communication; Health, Attitudes, and Persuasion; Attitudes and Social Judgment; Contemporary Theory in Attitudes and Social Judgment; Health in Context; Stigma, Discrimination, and Health

TEACHING EXPERIENCE

Graduate

- Winter, 2014; Winter, 2017; Attitudes and Social Judgment
Winter, 2020; Fall, 2021;
Winter, 2024
- Winter, 2015; Fall, 2018 Contemporary Theory in Attitudes and Social Judgment

Winter, 2016 Health in Context
Fall, 2017 Stigma, Discrimination, and Health

Undergraduate

Fall, 2008; Spring, 2009; Fall, 2009 Introduction to Psychology

Spring, 2007; Fall, 2012; Fall, 2013; Introduction to Social Psychology
Fall, 2014; Fall, 2015; Fall, 2017;
Fall, 2018; Fall, 2019; Fall, 2020;
Fall, 2021; Fall, 2023

Fall, 2024; Winter, 2025 Project Outreach

Fall, 2007 Research Methods in Personality Psychology, lab section

Fall, 2005; Spring, 2006 Research Methods in Social Psychology, lab section

2020; 2015; 2014 Golden Apple nominee for University-wide Outstanding University Teaching. This award is the only campus-wide award for faculty that is organized and decided upon by students, recognizing exceptional faculty on our campus:

SERVICE

National Service

2016-present University of Michigan representative, Midwestern Psychological Association

2018-2022 Attitudes and Social Influence preconference organizer, reserved for “rising stars in the field of Attitudes,” Society for Personality and Social Psychology

2019 Awards committee, Attitudes and Social Influence group of the Society for Personality and Social Psychology

2019 Symposium submission reviewer, Society for Personality and Social Psychology

2019 Graduate student award reviewer, Society for Personality and Social Psychology

2018 Graduate student travel award reviewer, Society for Personality and Social Psychology

Editing Activities

2024-present Associate Editor, *Journal of Personality and Social Psychology*

- 2023 Guest Associate Editor; Editorial board, *Journal of Personality and Social Psychology*
- 2019-2022 Editorial board, *Psychological Bulletin*
- 2018 Editor, Special Issue, "Health in Context: New Perspectives on Healthy Thinking and Healthy Living," *Journal of Experimental Social Psychology*

Ad-Hoc Journal Reviewing Activities

AIDS & Behavior, AIDSCare, Annals of Behavioral Medicine, Cognition & Emotion, Cognitive Science, Communication Research, Culture & Brain, Evaluation and Program Planning, Emotion, Health Psychology, Health Psychology Review, Journal of Children and Media, Journal of Consulting and Clinical Psychology, Journal of Experimental Psychology: General, Journal of Health Communication, Journal of Personality and Social Psychology, Journal of Experimental Social Psychology, Personality and Social Psychology Bulletin, Personality and Social Psychology Review, Psychological Bulletin, Psychology and Health, Science, Social Cognitive and Affective Neuroscience, Social Science and Medicine.

Ad-Hoc Grant Reviewing Activities

National Science Foundation; Swiss National Science Foundation

University Service

- 2024-present Center for Political Studies Situational Review Committee
- 2023-present Brickman Award Committee
- 2023-present Katz-Newcomb Committee
- 2023-present; Social Psychology Colloquium Series Committee (chair)
- 2012-2016
- 2024-present Graduate Student Admission Committee (chair, 2020-2022)
- 2020-2022;
- 2012-2014
- 2023-present; Research Center for Group Dynamics Executive Committee
- 2018-2019;
- 2016-2017
- 2024-present; Psychology Department Augmented Executive Committee

2023-2024 Faculty Senate Assembly, LSA Social Sciences representative
2021-2022; Psychology Department Executive Committee
2017-2018
2018-2020 Psychology Department Diversity Committee
2015 Performance Review Committee, Research Center for Group Dynamics
2013-2015 Psychology Student Academic Affairs Committee
2013-2014 Social Psychology Junior Faculty Search Committee
2007-2012 Social Action Lab administration committee chair

Community Service

2016-2022 FreNZ, the young professional wing of the Neutral Zone, a diverse, youth-driven teen center that promotes personal growth through artistic expression, community leadership, and the exchange of ideas. My role in the organization is to plan and coordinate events to support teen artistic and entrepreneurial endeavors. The Neutral Zone is open to all teens, but focuses on engaging young adults from marginalized backgrounds.

SUPPLEMENTAL TRAINING

2010 Teacher Scholar Certificate, University of Illinois at Urbana-Champaign
2009 Graduate Teaching Certificate, University of Illinois at Urbana-Champaign
2007 *Social Neuroscience* course at the Summer Institute in Social Psychology
2004 HIV Prevention Counselor Certificate, Alachua County (FL) Health Department

PROFESSIONAL AFFILIATIONS

Society for Personality and Social Psychology (SPSP; APA Division 8)
Society for the Psychological Study of Social Issues (SPSSI; APA Division 9)
Society for the Teaching of Psychology (APA Division 2)
Society of Experimental Social Psychology, *Fellow* (SESP)
Social, Personality, & Health Network (SPN)
Midwestern Psychological Association, *Fellow* (MPA)
Association for Psychological Science (APS)

Diversity Scholars Network at the University of Michigan
International Communication Association, Health Communication Division