

**VITA****DAVID DUNNING**

August 25, 2025

**CONTACT INFORMATION**

Department of Psychology  
University of Michigan  
530 Church St.—East Hall  
Ann Arbor, MI 4809

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Lab Web: <https://sites.lsa.umich.edu/sasi/>

**EDUCATION**

Ph.D., Psychology, Stanford University, Stanford, California, 1986  
B.A., Psychology, Michigan State University, East Lansing, 1982

**PROFESSIONAL EXPERIENCE**

University of Michigan

Associate Chair for Faculty Development, Department of Psychology, 2025-2027  
(incoming, 2024-2025)

Mary Ann and Charles R. Walgreen, Jr., Professor of the Study of Human Understanding,  
2024-present

Professor, Department of Psychology, 2015-present

Faculty Affiliate, Research Center for Group Dynamics, Institute for Social Research,  
2015-present

Associate Chair for Faculty Development, 2025-2027; Incoming, 2024-2025

Cornell University

Emeritus, Department of Psychology, 2015-present

Professor, 1999-2015; Associate Professor, 1992-1998; Assistant Professor, 1986-1992

Visiting Appointments

Visiting Fellow, University of Michigan, January-June 2000

Whitebox Fellow in Behavioral Finance, Yale University School of Management, 2004

Visiting Scholar, SonderForschungsBereich 504 [Collaborative Research Center 504],  
University of Mannheim, Germany, June 2005

Visiting Instructor, Instituts für Wirtschafts und Sozialpsychologie [Institute for  
Economics and Social Psychology], University of Cologne, Germany, July 2008, June  
2009, September 2010, July 2015

Invited Fellow, Center for the Advanced Study in the Behavioral Sciences, Stanford, CA,  
2013-2014

**RESEARCH INTERESTS**

Social Psychology

Accuracy and Error in Self- and Social Judgment

Ignorance, Misunderstanding, and Misbelief

Motivated Reasoning and Perception

Psychological and Philosophical Approaches to Inquiry and Deliberation

Behavioral Decision Research  
 Interpersonal Trust  
 Overconfidence in Judgment and Decision-Making  
 Emotional Underpinnings of Decision-Making, Attitudes, and Partisanship

### **OUTSIDE PROFESSIONAL ACTIVITIES**

Member-elect

American Academy of Arts & Sciences, 2025

Fellow,

American Psychological Association

Member, Early Career Award Committee (Social Psychology), 2002

Member, Publication & Communication Board, 2011-2017 (Chair, 2013-2014)

Member, Electronic Resource Advisory Committee, 2011-2012, 2016-2017

Member, Journal Advisory Committee, 2012-2016

Co-Chair, Editorial Search Committee, *Decision*, 2012

Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*, 2013

Chair, Editorial Search Committee, *History of Psychology*, 2014.

Co-Chair, Editorial Search Committee, *International Perspectives in Psychology*, 2015.

Member, Editorial Search Committee, *Health Psychology*, 2015.

Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2016

Chair, Editorial Search Committee, *Psychology, Public Policy, and Law*, 2017.

Chair, Editorial Search Committee, *Neuroscience, Psychology, and Economics*, 2017

Association for Psychological Science

Society of Experimental Social Psychology

Executive Committee, 2012-2014 (Vice-President, 2013; President, 2014)

Chair, Distinguished Scientist Award, 2012.

Member, Program Committee, 2012-2014.

Chair, Publication Committee, 2013.

Representative to FABBS, 2014-2015

Society for Personality and Social Psychology

Publications Committee: Member, 2001, Chair, 2002

Student Publication Award Committee Member, 2002

Executive Committee, 2003-2004

Donald T. Campbell Award Committee, Chair, 2003-2004

Executive Officer Designate, 2004

Executive Officer, 2005-2010

Associate Executive Officer, 2010-2012

Web Co-Editor, 2011-2012

Instructor, Summer Institute in Social Psychology, Princeton, NJ (co-taught 2-week class on “self-knowledge”)

Division 8, American Psychological Association (Personality and Social Psychology)

Executive Officer, 2005-2010

Member,

American Psychology-Law Society

Society for the Study of Motivation

Executive Council, 2013-2017

President, 2015-2016 (President Elect, 2014-2015; Past President, 2016-2017)

Chair, editorial search committee, *Motivation Science*, 2016

Foundation for Personality and Social Psychology  
 Executive Officer, 2006-2010  
 President, 2011-2013; Member, Board of Directors, 2010-2013  
 Treasurer and Executive Council Member,  
 Federation of Associated Behavioral and Brain Science Societies, 2012.  
 Federation of Associated Behavioral and Brain Science Societies Foundation, 2012.  
 Member,  
 Committee for External Review of Environmental, Biosafety, and Biosecurity Considerations for  
 Synthetic Cell Research and Development, National Academies of Science, Engineering, &  
 Medicine  
 Member,  
 Advisory Board, Oxford Bibliographies Online, 2011-2016  
 Member,  
 Ad hoc External Review Committee of Environmental and Biosafety of Synthetic Cell  
 Research and Development, National Academics of Science, Engineering, and Medicine,  
 2025-2026  
 Associate Editor,  
*Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2000-2002;  
 2015-2016  
*Behavioral Science and Policy* (social cognition), 2013-present  
 Acting Editor  
*Motivational Science*, May-August 2016.  
 Guest Editor  
*Motivation and Emotion* (March & June 2001; “Self-Motives and Social Perception”)  
 Ad Hoc Editor  
*Journal of Experimental Psychology: General*  
*Journal of Personality and Social Psychology*  
 Editorial Board,  
*Basic and Applied Social Psychology*, 1999-2011  
*Journal of Behavioral Decision Making*, 2002-present  
*Motivation and Emotion*, 1994-2006  
*Personality and Social Psychology Bulletin*, 1999-2000, 2005-2020  
*Personality and Social Psychology Review*, 2014-2020  
*Self and Identity*, 2000-2005, 2008-2012  
*Psychological Science*, 2007-2020  
*Psychological Science in the Public Interest*, 2005-2014  
*Journal of Personality and Social Psychology*, 2003-present  
*Social Psychology and Personality Science*, 2009-2020  
*Journal of Experimental Social Psychology*, 2012-2018  
*Motivational Science*, 2014-2018  
 Ad Hoc Reviewer,  
*American Sociological Review*, *Applied Cognitive Psychology*, *Basic and Applied Social Psychology*, *Journal of Abnormal Psychology*, *JAMA*, *Journal of Applied Psychology*, *Journal of Applied Social Psychology*, *Journal of Behavioral Decision Making*, *Journal of Clinical and Social Psychology*, *Journal of Experimental Psychology: Cognition, Learning, and Memory*, *Journal of Experimental Psychology: Applied*, *Journal of Experimental Social Psychology*, *Journal of Experimental Psychology: General*, *Journal of Personality and Social Psychology*, *Journal of Research in Personality*, *Journal of Social and Clinical Psychology*, *Motivation and Emotion*, *Political Psychology*, *Personality and Social Psychology Bulletin*, *Perspectives in Psychological Science*; *Psychological Bulletin*, *Psychological Methods*, *Psychological Reports*, *Psychological Review*, *Psychological Science*, *Psychological Science in the Public Interest*, *Psychology and Aging*, *Social Cognition*, *Social Psychology Quarterly*, *Sociological Spectrum*

Ad hoc Grant Reviewer,  
 National Science Foundation, Social Sciences and Humanities Research Council of Canada,  
 Israeli Science Foundation, University Grant Council in Hong Kong  
 Textbook Reviewer,  
 Brooks/Cole, Dorsey Press, McGraw-Hill, Wadsworth, Worth  
 Webpage Designer  
 The Psychology Place, Peregrine Publishers, designed learning activity entitled  
 “Stereotypes, Expectations, and Social Judgment”  
 Wrote script for “Dunning-Kruger Effect,” TED-ED animated lesson.  
[https://www.youtube.com/watch?v=pOLmD\\_WVY-E](https://www.youtube.com/watch?v=pOLmD_WVY-E)

### **GRANT SUPPORT**

Proprietary research contract, Honda Research Institute, September 1, 2023-August 31, 2025.

*Investigating motivated reasoning in intellectual humility: A personality difference approach.*  
 Templeton Foundation, August 1, 2020-July 31, 2023, (\$234,758 for 36 months)

*Epistemic trespassing in public discourse* (co-PI: Nathan Ballantyne, Fordham). Humanities  
 Institute, University of Connecticut, May 1, 2017-April 30, 2019 (\$220,651 for 2 years)

*Cognitive habits of intellectual humility.* Thrive Center for Human Development, Fuller  
 Graduate Schools, June 1, 2013-May 31, 2015 (\$155,556 for 2 years).

*The gist of hot and cold cognition in adolescent risk-taking,* National Institute of Nursing  
 Research, January 1, 2013-December 31, 2015 (Co-Investigator; Principal Investigator:  
 Valerie Reyna, \$2,004,089).

*Motivated reasoning without awareness,* National Science Foundation. September 1, 2008-  
 August 31, 2013 (\$282,792 for 3 years plus continuation)

*Identifying expertise and ignorance in self and others,* submitted to the National Science  
 Foundation. Proposed starting date: September 1, 2013 (\$388,213 for 3 years).

*Accuracy and error in self-judgment.* National Institute of Mental Health. April 1, 2001-March,  
 2006. (\$469,958 for 4 years plus continuation)

*Self, esteem, and social judgment.* National Institute of Mental Health. April 1, 1997-March 31,  
 2001, including no cost extension. (\$216,368; 3 years plus continuation)

### **BOOKS AND MONOGRAPH**

Ballantyne, N., & Dunning, D. (2022). *Reason, bias, and inquiry: The crossroads of  
 epistemology and psychology.* New York: Oxford University Press.

Dunning, D. (Ed.) (2010). *Social motivation.* New York: Psychology Press.

Alicke, M., Dunning, D., & Krueger, J. (Eds.) (2005). *The self and social judgment.* New York:  
 Psychology Press.

Dunning, D. (2005). *Self-insight: Roadblocks and detours on the path to knowing thyself.* New  
 York: Psychology Press.

Dunning, D., Heath, C., & Suls, J. (2004). Flawed self-assessment: Implications for health, education, and the workplace. *Psychological Science in the Public Interest*, 5, 71-106. <https://doi.org/10.1111/j.1529-1006.2004.00018.x>

Ranked #21 among all monographs ever appearing in *PSPI* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

## **PUBLICATIONS**

### **in press:**

Atir, S., & Dunning, D. (in press). Learning more than you can know: Introductory education produces overly expansive self-assessments of knowledge. *Management Science*. <https://doi.org/10.1287/mnsc.2023.02244>

Fetchenhauer, D., Dunning, D., Ehlebracht, D., Gracyk, T., & Schlösser, T. (in press). Behavioral trust in competence versus morality: Experimental evidence of differences and similarities. *Journal of Behavioral Decision Making*.

### **2025:**

Atir, S., Rosenzweig, E., & Dunning, D. (2025). When do people claim to know the unknowable? The impact of informational context on overclaiming. *Organizational Behavior and Human Decision Processes*, 186, 104390. <https://doi.org/10.1016/j.obhdp.2025.104390>

Dunning, D. (2025). False beliefs among experts and the cognitively able. In J. Forgas (Ed.), *The psychology of false beliefs* (pp. 227-246). Psychology Press: New York.

McKenna, C., & Dunning, D. (2025). Psychological mechanisms underlying the biased interpretation of numerical scientific evidence. *Journal of Experimental Psychology: General*, 154(3), 686-710. <https://doi.org/10.1037/xge0001704>

Sanchez, C., Moritz, S., & Dunning, D. (2025). Jumping to conclusions. In P. Carroll, K. Rios, & K. Oleson (Eds.), *The Routledge handbook of the uncertain self* (2<sup>nd</sup> ed., pp. 118-131). New York: Routledge.

### **2024:**

Atir, S., Rosenzweig, E., & Dunning, D. (2024). Does expertise protect against claims of false knowledge? *Organizational Behavior and Human Decision Processes*, 184, 104354. <https://doi.org/10.1016/j.obhdp.2024.104354>

Ballantyne, N., Celniker, J., & Dunning, D. (2024). Do your own research. *Social Epistemology*, 38(3), 302-317. <https://doi.org/10.1080/02691728.2022.2146469>

Ranked #13 among all articles ever appearing in *Social Epistemology* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D. (2024). Judgmental biases in the perception of competitive advantage: On choosing the right race to run. In S. M. Garcia, A. Tor, & A. Elliot (Eds.) *Oxford Handbook on the Psychology of Competition* (pp. 287-304). New York: Oxford University Press.

Dunning, D. (2024). Self-cognition. In D. Carlston, K. Hugenberg, & K. Johnson (Eds.). *The Oxford Handbook of Social Cognition* (2<sup>nd</sup> ed.; pp. 644-670). New York: Oxford University Press.

Han, Y., & Dunning, D. (2024). Metaknowledge of experts versus nonexperts: Do experts know better what they do and do not know? *Journal of Behavioral Decision Making*, 37(2), e2375. <https://doi.org/10.1002/bdm.2375>

Ranked #4 among all articles ever appearing in *JBDM* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Sanchez, C., & Dunning, D. (2024). Spotlight: Intermediate science knowledge predicts overconfidence. *Trends in Cognitive Science*, 28(4), 284-285. <https://doi.org/10.1016/j.tics.2023.11.003>

### 2023:

Dunning, D. (2023). Where does intellectual humility reside? *The Journal of Positive Psychology*, 17(2), 264-266. <https://doi.org/10.1080/17439760.2022.2155220>

Sanchez, C., & Dunning, D. (2023). Are experts overconfident? An interdisciplinary review. *Research in Organizational Behavior*, 100195. <https://doi.org/10.1016/j.riob.2023.100195>

### 2022:

Dunning, D. (2022). The trouble of not knowing what you do not know: Psychological, philosophical, and societal implications. In N. Ballantyne, & D. Dunning (Eds.). *Reason, bias, and inquiry: New perspectives from the crossroads of epistemology and psychology* (pp. 1-10). New York: Oxford University Press.

Dunning, D., & Ballantyne, N. (2022). Introduction. In N. Ballantyne, & D. Dunning (Eds.). *Reason, bias, and inquiry: New perspectives from the crossroads of epistemology and psychology* (pp. 205-226). New York: Oxford University Press.

### 2021:

Sanchez, C., & Dunning, D. (2021). The anti-scientist bias: The role of feelings about scientists on COVID-19 attitudes and behaviors. *Journal of Applied Social Psychology*, 51(4), 461-473. <https://doi.org/10.1111/jasp.12748>

Ranked #80 among all articles ever appearing in *JASP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Sanchez, C., & Dunning, D. (2021). Cognitive and emotional correlates of belief in political misinformation: Who endorses partisan misbeliefs? *Emotion*, 21(5), 1091-1102. <https://doi.org/10.1037/emo0000948>

Sanchez, C., & Dunning, D. (2021). Jumping to conclusions: Implications for reasoning errors, false beliefs, knowledge corruption, and impeded learning. *Journal of Personality and Social Psychology*, 120(3), 789-815. <https://doi.org/10.1037/pspp0000375>

**2020:**

De keersmaecker, J., Dunning, D., Pennycook, G., Rand, D., Sanchez, C., Unkelbach, C., & Roets, A. (2020). Investigating the robustness of the illusory truth effect across individual differences in cognitive ability, need for cognitive closure, and cognitive style. *Personality and Social Psychology Bulletin*, *46*, 204-215. <https://doi.org/10.1177/0146167219853844>

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2020). Obligation at zero acquaintance. *Behavioral and Brain Sciences*. *43*, E69. <https://doi.org/10.1017/S0140525X19902498>.

Fetchenhauer, D., Ehlebracht, D., Lang, A.-S., Schlösser, T., & Dunning, D. (2020). Does betrayal aversion really guide trust decisions. *Journal of Behavioral Decision Making*, *33*, 556-566. <https://doi.org/10.1002/bdm.2166>

Sanchez, C., & Dunning, D. (2020). Decision fluency and overconfidence among beginners. *Decision*, *7*, 225-237. <https://doi.org/10.1037/dec0000122>

Williams, E., Duke, K., & Dunning, D. (2020). Consistency just feels right: Procedural fluency increases confidence in performance. *Journal of Experimental Psychology: General*, *149*, 2395-2405. <https://doi.org/10.1037/xge0000779>.

Wu, K., & Dunning, D. (2020). Hypocognition and the invisibility of social privilege. In E. Lawler & S. Thye (Eds.), *Advances in Group Processes* (vol. 37, pp. 1-24). New York: Emerald.

**2019:**

Dunning, D. (2019). The best option illusion in self and social assessment. *Self & Identity*, *18*, 349-362. <https://doi.org/10.1080/15298868.2018.1465460>

Ranked #16 among all articles ever appearing in *S&I* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D. (2019). Gullible to ourselves. In J. Forgas & R. Baumeister (Eds.), *Homo credulous: The social psychology of gullibility: Fake news, conspiracy theories, and irrational beliefs* (pp. 217-233). Psychology Press: New York.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2019). Why people trust: Solved puzzles and open mysteries. *Current Directions in Psychological Science*, *28*, 366-371. <https://doi.org/10.1177/0963721419838255>

Ranked #32 among all articles ever appearing in *Current Directions* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Sanchez, C., & Dunning, D. (2019). Cultural patterns explain the worldwide perception/performance paradox in student self-assessments of math and science skill. *Social Psychological and Personality Science*, *10*, 935-945. <https://doi.org/10.1177/1948550618801003>

**2018:**

Dunning, D. (2018). Moral agency among the ruins. *Behavioral and Brain Sciences*, *41*, E42. <https://doi.org/10.1017/S0140525X17001157>

Dunning, D., Heath, C., & Suls, J. (2018). Reflections on self-reflection: Flawed self-assessment in the clinic, classroom, and office cubicle. *Perspectives on Psychological Science*, 13(2), 185-189. <https://doi.org/10.1177/1745691616688975>

Sanchez, C., & Dunning, D. (2018). Overconfidence among beginners: Is a little learning a dangerous thing? *Journal of Personality and Social Psychology*, 114(1), 10-28. <https://doi.org/10.1037/pspa0000102>

Wu, K., & Dunning, D. (2018). Hypocognition: Making sense of the world beyond one's conceptual reach. *Review of General Psychology*, 22(1), 25-35. <https://doi.org/10.1037/gpr0000126>

Ranked #88 among all articles ever appearing in *RGP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

### 2017:

Dunning, D. (2017). Normative goals and the regulation of social behavior: The case of respect. *Motivation & Emotion*, 41(3), 285-293. <https://doi.org/10.1007/s11031-017-9616-8>

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2017). The varying roles played by emotion in economic decision-making. *Current Opinion in Behavioral Science*, 5, 33-38. <https://doi.org/10.1016/j.cobeha.2017.05.006>

Fetchenhauer, D., Dunning, D., & Schlösser, T. (2017). The mysteries of trust: Trusting too much while trusting too little at the same time. In P. Van Lange, B. Rockenbach, & T. Yamagishi (Eds.) *Trust in social dilemmas* (pp. 139-154). Oxford, UK: Oxford University Press.

### 2016:

Dunning, D. (2016). False moral superiority. In A. Miller (Ed.), *Social psychology of good and evil* (2<sup>nd</sup> ed.; pp. 249-269). New York: Guilford.

Dunning, D. (2016). Systems approaches to the treatment of motivation in human action: Three notes. *Motivation & Emotion*, 40(1), 27-30. <http://doi.org/10.1007/s11031-015-9533-7>

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2016). The psychology of respect: A case study of how behavioral norms regulate human action. In A. Elliot (Ed.), *Advances in motivation science* (vol. 3; pp. 1-34). New York: Elsevier.

Schlösser, T., Fetchenhauer, D., & Dunning, D. (2016). Against all odds? The emotional dynamics underlying trust. *Decision*, 3(3), 216-230. <https://doi.org/10.1037/dec0000048>

### 2015:

Atir, S., Rosenzweig, E., & Dunning, D. (2015). When knowledge knows no bounds: Self-perceived expertise predicts claims of impossible knowledge. *Psychological Science*, 26(8), 1295-1303. doi: 10.1177/0956797615588195

Critcher, C. R., & Dunning, D. (2015). Self-affirmations provide a broader perspective on self-threat. *Personality and Social Psychology Bulletin*, 41(1), 3-18. <https://doi.org/10.1177/0146167214554956>

Ranked #92 among all articles ever appearing in *PSPB* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Critcher, C. R., Dunning, D., & Rom, S. C. (2015). Causal trait theories: A new form of person knowledge that explains egocentric pattern projection. *Journal of Personality and Social Psychology*, 108(3), 400-416. <https://doi.org/10.1037/pspa0000019>

Dunning, D. (2015). Motivated cognition in self and social thought. In M. Mikulincer & P. Shaver (Eds.). *APA Handbook of Personality and Social Psychology* (vol. 1, pp. 777-804), Washington, DC: American Psychological Association.

Dunning, D. (2015). Motivational theories. In B. Gawronski & G. Bodenhausen (Eds.). *Theory and explanation in social psychology* (pp. 108-131). New York: Guilford.

Dunning, D. (2015). On identifying human capital: Flawed knowledge leads to faulty judgments of expertise by individuals and groups. In S. Thye & E. Lawler (Eds.), *Advances in Group Processes* (vol. 32; pp. 149-176). New York: Emerald.

Schlösser, T., Mensching, O., Dunning, D., & Fetchenhauer, D. (2015). Trust and rationality: Shifting normative analyses in risks involving other people versus nature. *Social Cognition*, 33(5), 459-482. <https://doi.org/10.1521/soco.2015.33.5.459>

#### 2014:

Anderson, J. E., & Dunning, D. (2014). Behavioral norms: Variants and their identification. *Personality and Social Psychology Compass*, 8(12), 721-738. <https://doi.org/10.1111/spc3.12146>

Critcher, D. R., & Dunning, D. (2014). Thinking about others vs. another: Three reasons judgments about collectives and individuals differ. *Personality and Social Psychology Compass*, 8(12), 687-698. <https://doi.org/10.1111/spc3.12146>

Dunning, D. (2014). The problem of recognizing one's own incompetence: Implications for self-assessment and development in the workplace. In S. Highhouse, R. S. Dalal, & E. Salas (Eds.), *Judgment and decision making at work* (pp. 37-56). New York: Taylor & Francis.

Dunning, D., Anderson, J. E., Schlösser, T., Ehlebracht, D., & Fetchenhauer, D. (2014). Trust at zero acquaintance: More a matter of respect than expectation of reward. *Journal of Personality and Social Psychology*, 107(1), 122-141. <https://doi.org/10.1037/a0036673>

Dunning, D., & Helzer, E. G. (2014). Beyond the correlation coefficient in studies of self-assessment accuracy: Commentary on Zell & Krizan (2014). *Perspectives in Psychological Science*, 9(2), 226-231. <https://doi.org/10.1177/1745691614521244>

Helzer, E. G., & Dunning, D. (2014). Context as well as inputs shape decisions, but are people aware of it? *Behavioral and Brain Sciences*, 37(1), 30-31. <https://doi.org/10.1017/S0140525X13000745>

Sheldon, O., Dunning, D., & Ames, D. R. (2014). Emotionally unskilled, unaware, and uninterested in learning more: Biased self-assessments of emotional intelligence. *Journal of Applied Psychology*, 99(1), 125-137. <https://doi.org/10.1037/a0034138>

### 2013:

Balctetis, E., & Dunning, D. (2013). Considering the situation: Why people are better social psychologists than self-psychologists. *Self and Identity*, 12(1), 1-15. <https://doi.org/10.1080/15298868.2011.617886>

Recipient, 2011 International Society for Self and Identity Best Paper Award.

Ranked #74 among all articles ever appearing in *S&I* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Cole, S. L., Balctetis, E., & Dunning, D. (2013). Affective signals of threat produce perceived proximity. *Psychological Science*, 24(1), 34-40. <https://doi.org/10.1177/0956797612446953>

Critcher, C. R., & Dunning, D. (2013). Predicting persons' goodness versus a person's goodness: Forecasts diverge for populations versus individuals. *Journal of Personality and Social Psychology*, 104(1), 28-44. <https://doi.org/10.1037/a0030836>

Dunning, D., & Balctetis, E. (2013). Wishful seeing: How preferences shape visual perception. *Current Directions in Psychological Science*, 22(1), 33-37. <https://doi.org/10.1177/0963721412463693>

Dunning, D., & Fetchenhauer, D. (2013). Behavioral influences in the present tense: On expressive versus instrumental action. *Perspectives on Psychological Science*, 8(2), 142-145. <https://doi.org/10.1177/1745691612474319>

Schlösser, T., Dunning, D., & Fetchenhauer, D. (2013). What a feeling: The role of immediate and anticipated emotions in risky decisions. *Journal of Behavioral Decision Making*, 26(1), 13-30. <https://doi.org/10.1002/bdm.757>

Schlösser, T., Dunning, D., Johnson, K., & Kruger, J. (2013). How unaware are the unskilled? Empirical tests of the “signal extraction” counterexplanation for the Dunning-Kruger effect in self-evaluations of performance. *Journal of Economic Psychology*, 39, 85-100. <https://doi.org/10.1016/j.joep.2013.07.004>

Ranked #28 among all articles ever appearing in *JEP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

Van Boven, L., Loewenstein, G., Dunning, D., & Nordgren, L. (2013). Changing places: Empathy gaps in emotional perspective taking. In J. Olson & M. P. Zanna (Eds.), *Advances in experimental social psychology* (vol. 48, pp. 117-171). New York: Elsevier. <https://doi.org/10.1016/B978-0-12-407188-9.00003-X>

Williams, E. F., Dunning, D., & Kruger, J. (2013). The hobgoblin of consistency: Algorithmic judgment strategies underlie inflated self-assessments of performance. *Journal of Personality and Social Psychology*, 104(6), 976-994. <https://doi.org/10.1037/a0032416>

**2012:**

- Balcretis, E., & Dunning, D. (2012). A false-positive error in search of selective reporting: A refutation of Francis. *i-Comment*, 3. <http://i-perception.perceptionweb.com/journal/I/volume/3/article/i0519ic>
- Balcretis, E., Dunning, D., & Granot, Y. (2012). Subjective value determines initial dominance in binocular rivalry. *Journal of Experimental Social Psychology*, 48(1), 122-129. <https://doi.org/10.1016/j.jesp.2011.08.009>
- Dunning, D. (2012). Confidence considered: Assessing the quality of judgment and performance. In K. Demarree & P. Brinol (Eds.), *Social metacognition* (pp. 63-80). New York: Psychology Press.
- Dunning, D. (2012). Fragmented reflections of the self (review of B. Hood, *The self-illusion*). *The Psychologist* (UK), 25, 694.
- Dunning, D. (2012). Judgment and decision-making. In S. T. Fiske & C. N. Macrae (Eds.), *SAGE handbook of social cognition* (pp. 251-272). Thousand Oaks, CA: SAGE.
- Dunning, D. (2012). The relation of self to social perception. In M. Leary and J. Tangney (Eds.), *Handbook of Self and Identity* (2<sup>nd</sup> ed.; pp. 481-501). New York: Guilford.
- Dunning, D. (2012). What do we really want? *Psychological Inquiry*, 23(3), 258-260. <https://doi.org/10.1080/1047840X.2012.704803>
- Dunning, D., Fetchenhauer, D., & Schlösser, T. (2012). Trust as a social and emotional act: Noneconomic considerations in trust behavior. *Journal of Economic Psychology*, 33, 686-694. <https://doi.org/10.1016/j.joep.2011.09.005>
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### **GENERAL INTEREST ARTICLES**

Atir, S., & Dunning, D. (2024, September 25). Competent leaders know the limits of their expertise. *Harvard Business Review*. <https://hbr.org/2024/09/research-competent-leaders-know-the-limits-of-their-expertise>

Dunning, D. (2022, April). The Dunning-Kruger effect and its discontents. *The Psychologist*, 35, pp. 3-4. <https://www.bps.org.uk/psychologist/dunning-kruger-effect-and-its-discontents#>

Sanchez, C., & Dunning, D. (2022, February). Leaps of confusion. *Scientific American*, 326(2), 68-71.

Reprinted in *Scientific American* Special Collector's Edition (*Truth and Lies*) Fall 2022.

Original online version: <https://www.scientificamerican.com/article/people-who-jump-to-conclusions-show-other-kinds-of-thinking-errors/>

Ballantyne, N., & Dunning, D. (2022, January 3). Skeptics say, 'Do your own research.' It's not that simple. *New York Times*. <https://www.nytimes.com/2022/01/03/opinion/dyor-do-your-own-research.html>

Ballantyne, N., & Dunning, D. (2020, June 8). Which experts should you listen to during the pandemic? *Scientific American*. <https://blogs.scientificamerican.com/observations/which-experts-should-you-listen-to-during-the-pandemic/>

- Wu, K., & Dunning, D. (2018, November-December). Unknown unknowns: The problem of hypocognition. *Scientific American MIND*, 29(6), 42-45.  
Original online version: <https://blogs.scientificamerican.com/observations/unknown-unknowns-the-problem-of-hypocognition/>
- Dunning, D. (2018, November 17). At this rate, Gen X might never get to be president of the United States of America. *Quartz*. <https://qz.com/836658/donald-trumps-age-how-baby-boomer-generation-x-and-millennial-presidents-would-change-the-course-of-america>
- Sanchez, C., & Dunning, D. (2018, March 29). Learning a little about something makes us overconfident. *Harvard Business Review*. <https://hbr.org/2018/03/research-learning-a-little-about-something-makes-us-overconfident>
- Dunning, D. (2016, December 31). Psychology shows that Democrats and Republicans can't even agree on objective reality. <https://qz.com/823183/republicans-and-democrats-cant-agree-on-the-facts>
- Dunning, D. (2016, May 25). The psychological quirk that explains why you love Donald Trump. *Politico*. <https://www.politico.com/magazine/story/2016/05/donald-trump-supporters-dunning-kruger-effect-213904/>
- Dunning, D. (2016, April 21). The internet isn't making us smarter, but here's how we can fight back. *The Conversation*. <https://www.sciencealert.com/the-internet-isn-t-making-us-smarter-but-here-s-how-we-can-fight-back>
- Morris, E. (with Berman, B., & Dunning, D.) (2015). *Hear, all ye people; Harken O earth* (Pentagram Papers #44). New York: Pentagram.
- Dunning, D. (2014, November-December). We are all confident idiots. *Pacific Standard*, 7, 46-54. <https://psmag.com/social-justice/confident-idiots-92793>
- Dunning, D. (2013, June). The paradox of knowing. *The Psychologist* (UK), 26, 414-417. <https://www.bps.org.uk/psychologist/paradox-knowing>
- Dunning, D. (2006, May 5). Not knowing thyself. *Chronicle of Higher Education*, 52 (35), B24.
- Dunning, D. (2006). Strangers to ourselves? *The Psychologist* (U.K.). 19, 600-603. <https://www.bps.org.uk/psychologist/strangers-ourselves>
- Dunning, D., Heath, C., & Suls, J. (2005). Picture imperfect. *Scientific American MIND*, 2(4), 20-27. <https://www.jstor.org/stable/24997711>
- Heath, C., Dunning, D., & Suls, J. M. (2005, December 3). Ignorance is bliss: We can't all be above average—yet most of us think we are. *Guardian* (U.K.), p. 3. <https://www.theguardian.com/money/2005/dec/03/workandcareers.careers>
- On-line Essays  
Personality and Social Psychology Connections (spsptalks.wordpress.com):  
 "He turned toward the gunfire" (8/11)  
 "About that reality distortion field" (12/11)  
 "In praise of the missing; or, Peyton Manning for 2011 NFL MVP!" (1/12)  
 "Death, taxes, and let's add overconfidence to the list" (6/12)  
 Albert Shanker Institute  
 "The data are in: Experiments in policy are worth it" (7/12)

SPSP *Character & Context* (10/3/19)

“The Global Self-Judgment Paradox in Student Performance” (w/C. Sanchez)

<https://spsp.org/news-center/character-context-blog/global-self-judgment-paradox-student-performance>

### **IN PREPARATION**

Dunning, D. *Intellectual humility as a collective enterprise*. Chapter being prepared for Ballantyne, N., Celniker, J., & Schwarz, N. *Humble inquiry: New perspectives on intellectual inquiry*.

Dunning, D. *Social comparison goes awry: How lopsided accuracy in social judgment underlies flattering self-assessments*.

Dunning, D. *The Cassandra quandary: How flawed expertise prevents people from recognizing superior skill and knowledge among their peers*.

Dunning, D. *The competence illusion: You don't know what you don't know and why it matters*. (tentative title). Book under contract, Farrar Straus & Giroux.

Dunning, D. *Our errors are invisible to us relative to those of others*.

Dunning, D., & Earl, A. *Notes on the divergent factual worlds that political partisans believe they live in*. Chapter being prepared for Thye, S., & Lawler, E. *Advances in group processes* (vol. 43). Emerald Press.

Dunning, D., Fetchenhauer, D., & Schlösser, T. *Are trust and cooperation the same behavior? Economic games and the nuanced extraction of goals*.

Dunning, D., Fetchenhauer, D., & Schlösser, T. *Trust versus rationality*. Chapter prepared for Forgas, J. (Ed.), *The social psychology of trust*. New York: Psychology Press.

Dunning, D., & Sanchez, C. *A global tour of the Dunning-Kruger effect: Cultural patterns of accuracy and error in self-assessment of intellectual skill*.

Dunning, D., Sanchez, C., & Atir, S. *Culture and assertions of impossible expertise: Overclaiming math knowledge in long- versus short-term orientation countries*.

Fetchenhauer, D., Dunning, D., Georgantsi, P., Graczyk, T., & Schlösser, T. Trust as a personal resource: The Mathew effect of believing in the well-meaning of others. In Forgas, J. (Ed.). *The social psychology of trust*. New York: Psychology Press.

Han, Y., & Dunning, D. *Two routes to the Dunning-Kruger effect: On being uninformed vs. misinformed*

Han, Y., & Dunning, D. *Who distinguishes good from bad advice, and when? Effects of expertise and egocentricity*.

Sanchez, C., & Dunning, D. *The effects of financial education on overconfidence in knowledge*.

Wu, K., & Dunning, D. *Hypocognition and the invisibility of social privilege*.

Wu, K., & Dunning, D. *Hypocognitive mind: How lack of conceptual knowledge confines what people see and remember*.

Wu, Q., Song, M., Ayoub, J., Dunning, D., Tian, D., & Moradi, E. *Why we help strangers: Decoding everyday prosocial decisions through cost-benefit modeling*. Invited revision under review.

**PRESENTATIONS** (last 10 years)

Dunning, D. (2025, scheduled September). Intellectual humility as a collective and professional enterprise. In N. Ballantyne, J. Celniker, & N. Schwarz Senior Capstone Templeton Humility in Inquiry Workshop. Tempe, Arizona.

Dunning, D. (2025, scheduled October). Leading others: Managing and mentoring Dunning-Kruger in early career employees. Keynote Address at the Annual Conference of the American Veterinary Medical Association Business and Economic Forum. Denver, Colorado.

Dunning, D. (2025, scheduled October). Why do fools think they are wise, why should the wise think themselves fools? Keynote talk at the Closing Session of the 2025 Induction Ceremony of the American Academy of Arts & Sciences, Cambridge, Massachusetts.

Dunning, D. (2025, July). Our errors are more visible to others than to ourselves. In the symposium *How to Make Better Decisions: Question Asking, Using Emotions, Asking for Help, and Transparency*, C. Sanchez (chair). Annual convention of the Academy of Management, Copenhagen, Denmark.

Dunning, D. (2025, March). Toward better practice: Why incompetence fails to recognize itself. Invited address at the annual conference of the American Equilibrium Society, Chicago, Illinois.

Dunning, D. (2025, March). Why incompetence fails to recognize itself. Invited talk presented to the University of Michigan Retirees Association, Ann Arbor, Michigan.

Dunning, D. (2025, February). Dunning-Kruger overdrive: Managing our incompetence. Session led at the 8<sup>th</sup> Annual Social Science Foo Camp, Menlo Park, California.

Dunning, D. (2025, February). Our errors are invisible; those of others aren't. Talk presented at the 8<sup>th</sup> Annual Social Science Foo Camp, Menlo Park, California.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2025, July). Trust versus rationality. 27<sup>th</sup> Sydney Symposium of Social Psychology, Visegard, Hungary.

Fetchenhauer, D., Dunning, D., Georgantsi, P., Graczyk, T., & Schlösser, T. (2025, July). Trust as a personal resource: The Mathew effect of believing in the well-meaning of others. 27<sup>th</sup> Sydney Symposium of Social Psychology, Visegard, Hungary.

Dunning, D. (2024, July). False belief among the expert and cognitively able. 26<sup>th</sup> Sydney Symposium of Social Psychology, Visegard, Hungary.

Dunning, D. (2024, June). Expertise and the vagaries of judgment and inquiry. Talk at the Templeton Humility in Inquiry Workshop, San Diego, California.

Dunning, D. (2023, October). Overcoming cognitive bias in philanthropy. Invited talk at the UBS Philanthropy Forum, Nashville, Tennessee.

- Dunning, D. (2023, August). Overconfidence is inevitable: Two stories. Invited talk in Workshop on Knowledge Overconfidence, The 12<sup>th</sup> Triennial Invitational Choice Symposium, Fontainebleau, France.
- Dunning, D. (2023, June). Motivation and emotion in political thought and division. Invited talk at *Celebrating Robert Zajonc centennial and 30 years of ISR-ISS collaboration*, Robert Zajonc Institute for Social Sciences, Warsaw, Poland.
- Dunning, D. (2023, April). Why ignorance fails to recognize itself. Invited talk at the Transportation Association of Canada Developmental Committee, Toronto, Canada.
- Dunning, D. (2023, March). Unskilled and unaware of it: Why ignorance fails to recognize itself. Grawemeyer Award Public Talk, University of Louisville, Louisville, Kentucky.
- Dunning, D. (2023, March). Why ignorance fails to recognize itself: The need for intellectual humility in health and well-being. Invited keynote address at the 2003 Art & Science of Health Promotion Conference, Colorado Springs, Colorado.
- Han, Y., & Dunning, D. (2023, February). Take or reject advice? Depending on advice alignment. Paper presented in S. Atir & J. Risen (co-chairs) *Four mismatches in the domain of learning and knowledge*. Symposium presented at the annual convention of the Society for Personality and Social Psychology, Atlanta, Georgia.
- Dunning, D. (2022, November). Confidence and calibration in judgments and the self. Two-day workshop at South Westphalia University of Applied Sciences, Meschede, Germany.
- Dunning, D. (2022, October). Our errors are invisible to us, relative to those of others. Invited talk at *Understanding misunderstanding: Understanding the legacy, and the path forward, for the pioneering work of Lee Ross*. Princeton University.
- Dunning, D. (2022, September). The Dunning-Kruger effect in philanthropy. Invited talk at the UBS Global Philanthropy Forum, Zurich, Switzerland.
- Dunning, D. (2022, June). Why our incompetence is invisible to us. Invited talk at the PLUGS Summit, Patient-centered Laboratory Utilization Guidance Services, Seattle Children's Hospital, Seattle, WA.
- Dunning, D. (2022, May). Why people overrate their competence and performance. Invited talk, NASA Langley Research Center Colloquium Series. Hampton, VA.
- Dunning, D. (2022, May). Why ignorance fails to recognize itself. Invited talk, NASA Langley Research Center Sigma Lecture Series. Hampton, VA.
- Dunning, D. (2022, February). Our incompetence is invisible to us. Invited talk at the meeting of the American Board of Emergency Medicine Board of Directors. Seattle, Washington.
- Dunning, D. (2022, February). Panelist: Rumor, conspiracy theories, and the distrust of science. Panel discussion (S. Unger, chair) at the Free Speech Project Georgetown University. Washington, DC.
- Dunning, D. (2020, February). Our incompetence is invisible to us: How do we fix this, can we fix this? Talk given at the 3<sup>rd</sup> Annual Social Science Foo Camp, Menlo Park, California.

- Atir, S., Rosenzweig, E., & Dunning, D. (2020, February). Learning more than you can know: The effect of gaining expertise on overclaiming. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Han, Y., & Dunning, D. (2020, February). Experts and overconfidence. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Smith, J., & Dunning, D. (2020, February). “If only” in America: Counterfactual thinking in response to political relevant negative events. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Wu, K., & Dunning, D. (2020, February). Are social privileges invisible to those who have them. In symposium, *The psychology of social privilege* (K. Wu & D. Dunning, co-chairs). Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Dunning, D. (2020, January). Matters of self-belief and false belief in a post-truth world. Invited talk at the annual meeting of the National Institute on the Teaching of Psychology, St. Pete Beach, Florida
- Dunning, D. (2019, December). Confidence and competition. Invited talk at *The Psychology of Competition: An Oxford handbook conference* (S. Garcia & A. Tor, organizers). London, United Kingdom.
- Dunning, D., & Sanchez, C. (2019, October). The jumping-to-conclusions bias. In the symposium *A social perspective on (ir)rationality: Antecedents and consequences*, I. Grossman (chair). Annual conference of the Society of Experimental Social Psychology, Toronto, Ontario, Canada.
- Dunning, D. (2019, August). Discussant. In symposium *The farce of consent: Psychological factors that challenge the notion of voluntary consent* (V. Bohns, chair). Annual conference of the Academy of Management, Boston.
- Dunning, D. (2019, August). Knowing the limits of our knowledge in a post-truth world. Invited talk at the annual convention of the American Psychological Association, Chicago, Illinois.
- Dunning, D. (2019, July). Norms and goals in interpersonal trust. Invited talk at the small group workshop (*De-)contextualizing the analysis of trust* (T. Schloesser, organizer). Cologne, Germany.
- Dunning, D. (2019, July). Trust in science: What’s missing. Invited talk at the Cologne Social Cognition Meeting. Cologne, Germany.
- Dunning, D. (2019, June). The unreliable evaluator. Invited talk given on the Fordham Workshop on Epistemology and Psychology, New York.
- Dunning, D. (2019, May). False belief and self-belief in a post-truth world. Invited talk in the Society of Teaching program at the annual convention of the Association for Psychological Science, Washington, DC.
- Dunning, D. (2019, April). Epistemic trespassing. Invited talk given at the Humility and Conviction in Public Life Capstone Workshop. Storrs, Connecticut

- Dunning, D. (2019, April). The links between knowledge and trust in science. Invited talk in symposium *Establishing the trustworthiness of science* (M. McNutt, chair). Annual meeting of the National Academy of Science, Washington, DC.
- Sanchez, C., & Dunning, D., (March, 2019). The jumping-to-conclusions cognitive style: Implications for reasoning errors, false belief, knowledge corruption, and learning in the general population. Paper presented in C. Sanchez (chair) and D. Dunning (co-chair) *The Impact of Cognitive Styles on False Beliefs*. Symposium presented at the International Convention of Psychological Science, Paris, France.
- Sanchez, C., & Dunning, D. (2019, March). Cultural patterns underlying accurate self-assessment of skill. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon.
- Wu, K., & Dunning, D. (2019, March). Beyond the mind's conceptual reach: How a lack of concept confines what we see and remember. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon.
- Dunning, D., & Sanchez, C. (2018, October). Why beginners are so overconfident: A little learning as a dangerous thing. In J. Ackerman (chair) *The psychology of newness*. Symposium presented at the annual conference of the Society of Experimental Social Psychology, Seattle, Washington.
- Dunning, D. (2018, July). Gullible to ourselves. Invited talk presented at *Homo Credulus: The social psychology of gullibility* (20<sup>th</sup> Sydney Symposium of Social Psychology). J. Forgas & R. Baumeister (chairs). Visegrad, Hungary.
- Dunning, D. (2018, July). Why people trust: Evidence from economic games. Invited talk in *Trust: An interdisciplinary perspective*. S. Topolinski (chair). Cologne, Germany.
- Dunning, D. (2018, May). Why ignorance fails to recognize itself. Invited talk at the Spring Meeting of the Consortium for Research on Emotional Intelligence in Organizations: Boston.
- Dunning, D. (2018, May). Why incompetence fails to recognize itself. Invited talk at the Internal Medicine Summit. American Board of Internal Medicine: Philadelphia.
- Dunning, D. (2018, March). Low information democracy. Invited talk in symposium *The importance of social psychological and personality research in the age of Trump* (K. Kawakami & R. C. Fraley, chairs). Annual conference of the Society for Personality and Social Psychology, Atlanta, GA.
- Dunning, D. (2018, January). Interpersonal trust: Findings and mysteries. Invited talk presented at *Learning from the science of cognition and perception for decision-making: A workshop* (J. Wolfe, chair). National Academy of Sciences. Washington, DC.
- Dunning, D. (2017, October). Why ignorance refuses to recognize itself. Invited talk given at annual meeting of ECON-ED, Chicago, IL. Video:  
[https://www.youtube.com/watch?v=ErkhYq13VVE&index=4&list=PL8wZ4Mqi477\\_X94aNbSTKOSxZ2MpoUl7N&t=11s](https://www.youtube.com/watch?v=ErkhYq13VVE&index=4&list=PL8wZ4Mqi477_X94aNbSTKOSxZ2MpoUl7N&t=11s)

- Dunning, D., Atir, S., & Rosenzweig, E. (2017, October). The role of perceived and genuine knowledge in the claiming of impossible expertise. Paper presented in invited symposium “*False knowledge*” organized by M. Landau at the annual meeting of the Society of Experimental Social Psychology.
- Anderson, R., & Dunning, D. (2017, January). Trust no one but me: Self-other differences in trust judgments. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Dunning, D. (2017, January). The flawed evaluator in self and social cognition. Invited Lifetime Career Award address to the annual preconference of the International Society for Self & Identity, San Antonio, TX.
- Sanchez, C., & Dunning, D. (2017, January). A little learning is a dangerous thing. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Dunning, D. (2016, July). Extracting metaphors and goals from social situations: What motivates choice in economic games. Invited paper to be presented at the 5<sup>th</sup> Munich Symposium on Motivation, Lake Eisbee, Germany.
- Dunning, D. (2016, July). True versus false belief in political attitudes and engagement. Paper to be presented in invited symposium, V. Ottati, chair, *Extremism, closed-mindedness, dogmatism and inaccuracy in political thought* at the annual conference of the International Society for Political Psychology.
- Dunning, D. (2016, June). The trouble with not knowing what you do not know. Paper presented at the NYC Philosophy/Psychology Conference on Epistemology. New York City.
- Dunning, D. (2016, May). R.E.S.P.E.C.T.: Find out what it means to me. Presidential address at the annual conference of the Society for the Study of Motivation. Chicago, IL.
- Atir, S., Rosenzweig, E., & Dunning, D. (2016, January). Gaining knowledge increases claims of invented knowledge. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Anderson, J., & Dunning, D. (2016, January). Self-sabotaging from the start: Avoidants’ unwillingness to trust strangers limits their social network integration. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Critcher, C. R., & Dunning, D. (2016, January). Why I’m better than them, but not him: Giving individuals, but not populations, the benefit of the doubt. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D., & Roh, S. (2016, January). False beliefs, self-image and action. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D. (2015, July). *Lopsided accuracy in social judgment and comparison: Does genius hide in plain sight*. Invited talk presented at the Cologne Social Cognition Meeting 2015, Cologne, Germany.

Atir, S., Rosenzweig, E., & Dunning, D. (2015, May). A lot of knowledge is a dangerous thing: Expertise predicts overclaiming. In S. Atir (chair) *The when, how, and why of overconfidence*. Symposium at the Annual Convention of the Association for Psychological Science, New York, NY.

Dunning, D. (2015, May). *Cognitive habits of intellectual humility and arrogance*. Invited talk presented at the Intellectual Humility Capstone Conference, Catalina Island, CA. Available at: <https://www.youtube.com/watch?v=P6HUFiyq7yo>

Dunning, D., & Fetchenhauer, D. (2015, May). Trust as a matter of respect. In D. Cain (chair) *The many beneficial, and sometimes perverse, aspects of trust*. Invited symposium at the annual Convention of the Association for Psychological Science, New York, NY.

Dunning, D. (2015, March). Discussant. In C. Shealy (organizer) *Exploring the “how” and “why” of self transformation through theory, research, and practice*. Panel discussion at the Summit Series on Transformative Teaching, Training, and Learning in Research and Practice: Cultivating the global sustainable self. Harrisonburg, VA.

Dunning, D. (2015, March). Discussant. In J. Bruen (chair) *Our individual civil character*. Invited panel discussion at the Michigan State University Center for Community and Economic Development 2015 Contemporary Issues Institute on “Cultivating a Civil Society in an Era of Incivility.” East Lansing, MI.

### **CONFERENCES ORGANIZED**

Fourth Annual SESP Preconference on the Self, International Society for Self and Identity, St. Louis, Mo, October 1999. (with Michael Kernis)

Fifth Annual SESP Preconference on the Self, International Society for Self and Identity, Atlanta, GA, October 2000. (with Jeff Greenberg)

### **INVITED TALKS AND COLLOQUIA**

Arizona State University (2 in Psychology; 1 in Historical, Philosophical & Religious Studies)

Central Michigan University

Colgate University

Cornell University, Law, Psychology, and Human Development Program

Cornell University Law School

Ferris State University

Florida International University

Florida State University

Harvard University, Department of Psychology

Harvard University Medical School

Indiana University

Karolinska Instituteten (Sweden)

Michigan State University

New York University, Department of Psychology

New York University, Stern School of Business (2 visits: Marketing; Paduano Lecture)

Northeastern University

Northwestern University

Ohio State University (3 visits)

Ohio University  
 Princeton University (3 visits: Cognitive Science Program, Psychology Department)  
 Rochester Institute of Technology, National Technical Institute for the Deaf  
 Stanford University, Department of Psychology (2 visits)  
 Stanford University Graduate School of Business (2 visits)  
 SUNY—University at Buffalo  
 SUNY—Syracuse, Psychiatry Department, Health Science Center  
 SUNY—Upstate Medical University  
 Syracuse University  
 University College London (Affective Brain Lab)  
 University of Aberdeen (Scotland; the Anderson Lecture)  
 University of Basel (Switzerland)  
 University of California, Berkeley, Haas School of Business  
 University of California, San Diego, Rady School of Management  
 University of California, Santa Barbara  
 University of Chicago, Booth Graduate School of Business, Decision Research Center (3 visits)  
 University of Cologne (Germany; 4 visits)  
 University of Groningen (2 visits, Dept. of Psychology; Dept. of Sociology.)  
 University of Illinois Geis College of Business  
 University of Iowa  
 University of Maryland  
 University of Massachusetts (3 visits)  
 University of Miami, Leonard M. Miller School of Medicine  
 University of Miami (Ohio)  
 University of Michigan (3 visits; Social Psychology Area; Decision Consortium)  
 University of Michigan Medical School, Medical Education Scholars Program  
 University of Michigan, Ross School of Business  
 University of New Hampshire (Mary Hennessey Blum Memorial Lecture)  
 University of North Carolina at Greensboro (Kendon Smith Lecture)  
 University of Pennsylvania, Wharton School (2 visits)  
 University of Southern California, Gould Law School  
 University of Texas Health San Antonio MD Anderson Cancer Center (scheduled Feb. 2022)  
 University of Toronto, Faculty of Medicine (Robert Stone Lecture)  
 University of Toronto, Psychology Department (Mississauga)  
 University of Toronto, Social Psychology Research Group  
 University of Virginia School of Medicine  
 University of Waterloo (2 visits, including Ziva Kunda lecture)  
 University of Wisconsin, Madison (2 visits)  
 University of Würzburg (Germany)  
 Washington University, St. Louis  
 Wayne State University  
 Weill Medical College of Cornell University, Research Methodology Conference (2 visits)  
 Williams College  
 Yale University, Psychology Department  
 Yale University, School of Management (5 visits)

**MEDIA APPEARANCES (Selected)**

Television:

*Science Today*, Discovery Channel, Canada (1/18/00, 3/21/01)  
*Canada AM*, CTV (1/19/00)  
*The Early Show*, CBS (1/20/00)  
*World News Now*, ABC (6/20/00)

*SciCentral* (local ABC news stations; 12/27/05, 8/17/06)  
*Adam Ruins Everything* (Episode: “Adam Ruins Himself,” TruTV, 10/1/19)

[https://www.youtube.com/watch?v=9zGDNO1\\_ehg](https://www.youtube.com/watch?v=9zGDNO1_ehg)

*BBC Reel* (Why we all fall foul of the Dunning-Kruger effect, 5/14/20)

<https://www.bbc.com/reel/video/p08d53s8/why-we-all-fall-foul-of-the-dunning-kruger-effect>

*Be Smart*, PBS (Trying to Land a Plane [To Prove the Dunning-Kruger Effect], 7/14/22)

<https://www.youtube.com/watch?v=2A7mblg5UKc&t=217s>

#### Radio:

*All Things Considered*, NPR (1/18/00, 10/8/07, 12/5/11)

*Gene Burns Show*, Talk America Network (1/18/00)

*Armstrong Williams Show*, Talk America Network (1/18/00)

*Today*, BBC Radio 4 (1/19/00)

*Midmorning*, Minnesota Public Radio (1/25/00)

*Australian Broadcasting Corporation* (2/15/01)

*CBC Radio National* (2/21/01)

*Science Watch* (syndicated; 4/2/01)

*BBC World Service* (11/18/05)

*Science Cabaret*, WICB, Ithaca, New York (7/18/10)\*

*Voice of America* (3/4/12)

*The Week with George Galloway* (talkSPORT, UK, 3/4/12)\*

*JWave Radio* (Japan, 6/14/12)

*Ideas*, CBC Radio & Sirius XM Radio (Canada, 12/12/13), *The Fool's Dilemma*

Interviewed for hour-long documentary exploring several aspects of my research

Podcast version: <http://www.cbc.ca/ideas/episodes/2013/12/12/the-fools-dilemma/>

*Central Time*, Wisconsin Public Radio (11/10/14)\*

*David Pakman Show* (11/21/14)\*\*

*Chuck Morse Speaks* (12/2/14)\*

*Missing Links*, 103.2 FM Dublin (Ireland) (12/15/14)\*

*Science Friday* (Overconfidence is overrated), 1/28/15\*, WNPR

Podcast Version: <http://wnpr.org/post/overconfidence-overrated>

*Innovation Hub* (Why we're all overconfident), 3/24/15\*, Public Radio International,

Podcast Version: <https://www.pri.org/stories/2015-03-23/why-were-all-overconfident>

*This American Life*, Episode 585 (In defense of ignorance), Act 2 (4/22/16)

Podcast Version: <http://www.thisamericanlife.org/radio-archives/episode/585/in-defense-of-ignorance>

*The Human Zoo* (Trust me, I'm an expert), 7/5/16\*, BBC

Podcast Version: <http://www.bbc.co.uk/programmes/b07j4ppt>

*Future Tense* (Agnotology: Understanding our ignorance), 1/29/17\*, Australian Broadcasting

Company. Podcast Version: [http://mpegmmedia.abc.net.au/rn/podcast/2017/01/ite\\_20170129.mp3](http://mpegmmedia.abc.net.au/rn/podcast/2017/01/ite_20170129.mp3)

*Business Daily* (The death of expertise), 11/13/2018, BBC World Service

Podcast Version: <https://www.bbc.co.uk/programmes/w3cswgwd>

*CBC Sunday Edition* (How ignorance makes us cocky) 2/17/2019, CBC

<https://www.cbc.ca/radio/thesundayedition/the-sunday-edition-for-february-17-2019-1.5017616/how-ignorance-makes-us-cocky-1.5020911>

*Masters in Business*, 3/25/2020, Bloomberg News

[https://www.bloomberg.com/podcasts/masters\\_in\\_business](https://www.bloomberg.com/podcasts/masters_in_business)

*Business Daily* (Why your boss is incompetent), 6/25/2020, BBC World Service

<https://www.bbc.co.uk/programmes/w3csz7wl>

*Watching America*, 7/31/2020, NPR

<https://podcasts.apple.com/us/podcast/dr-david-dunning-dunning-kruger-effect/id1453722153?i=1000486735283>

*At the Money*, 1/10/2024, Bloomberg News

<https://www.bloomberg.com/news/audio/2024-01-10/at-the-money-investor-incompetance-podcast>

*At the Money*, 2/21/2024, Bloomberg News

<https://www.bloomberg.com/news/audio/2024-02-21/at-the-money-self-insight-is-important-podcast>

## Blog:

Life's Little Mysteries (3/5/12; 3/6/12; 3/12/12)

Ars Technica (5/25/12)

SmartPlanet (4/10/14)

Salon (11/29/14)

*New York Times Opinionator* (Errol Morris), interviewed for two separate essays:

*The anosognosic's dilemma: Something's wrong but you'll never know what it is*  
(6/24, 6/28/10).

<https://archive.nytimes.com/opinionator.blogs.nytimes.com/2010/06/20/the-anosognosics-dilemma-1/>

<https://archive.nytimes.com/opinionator.blogs.nytimes.com/2010/06/21/the-anosognosics-dilemma-somethings-wrong-but-youll-never-know-what-it-is-part-2/>

*Hear, all ye people: Harken, O earth* (8/8, 8/9/12)

(Published as limited edition book, June 2015)

Slate (podcast interview for their daily feature, *The Gist*) (11/9/14)\*

Big Picture Science, podcast interview (11/10/14)\*

You Are Not So Smart, podcast interview (11/10/14; rebroadcast 4/8/16)\*

Podcast: <https://soundcloud.com/youarenotsmart/036-the-dunning-kruger-effect>

Factually, podcast interview, 10/15/2019

<https://www.earwolf.com/episode/why-incompetent-people-dont-know-they-suck/>

Inquiring Minds, podcast interview, 3/30,2020

Reddit Science: Ask Me Anything (11/13/14)

URL:[https://www.reddit.com/r/science/comments/2m6d68/science\\_ama\\_seriesim\\_david\\_dunning\\_a\\_social](https://www.reddit.com/r/science/comments/2m6d68/science_ama_seriesim_david_dunning_a_social)

Cornell Institute on Women and Science: On gender attitudes and stereotypes  
(4/27/15)\*\*

Science Friday (7/24/15)\*

\*audio podcast available. \*\*YouTube video available

Interviewed for articles appearing in:

*New York Times, New York Magazine, Forbes, USA Today, Boston Globe, Wall Street Journal, Reuters News Service, Kansas City Star, Pittsburgh Post-Gazette, Portland Oregonian, Seattle Times, NBC Today, US News & World Report, Foreign Policy, Gallup Management Journal, Cornell Magazine, People, Atlantic Monthly, Mademoiselle, Psychology Today, vox.com, Entrepreneur, BBC Science Focus (U.K.), London Times (U.K.), Workplace News (Canada), New York Times Magazine, Superinterresante (Brazil), El Mercurio (Santiago, Chile), El Mundo (Madrid, Spain), Financial Times Deutschland, CNR (Barcelona, Spain), The National (UAE), Psychologie Heute (Germany), Zeit Wissen (Germany), Redactie Psychologie Magazine (Netherlands), Corriere Della Sera (Italy), O: The Oprah Magazine.*

Interview at *vox.com*

<https://www.vox.com/science-and-health/2019/1/31/18200497/dunning-kruger-effect-explained-trump>

## **HONORS AND AWARDS**

Elected, American Academy of Arts & Sciences	2025
Grawemeyer Award in Psychology (with Justin Kruger)	2023
Scientific Impact Award, Society of Experimental Social Psychology (with Justin Kruger)	2023
Ambady Award for Excellence in Mentoring, Society for Personality and Social Psychology	2023
Distinguished Faculty Achievement Award, University of Michigan	2020
Distinguished Lifetime Career Award, Society for Self and Identity	2016
Best Paper Award, Society for Self and Identity (with Emily Balcetis)	2011
Faculty Mentor, Merrill Presidential Scholars Award, received twice	1993
National Research Service Award, post-doctoral grant, NIMH, declined	1986
National Science Foundation Graduate Fellowship	1983-1986

Summa Cum Laude, Michigan State University	1982
Phi Kappa Phi Honorary Society	1981
Phi Beta Kappa Honorary Society	1981
Mortar Board Honor Society	1981
Michigan State University Alumni Distinguished Scholarship	1978-1982

### **COURSES TAUGHT**

Psychology and Law, Cornell University, University of Michigan  
 Research Methods in Psychology, Cornell University, University of Michigan  
 The Self, Cornell University, University of Michigan  
 Director, Senior Honors Program, Cornell University  
 Cognitive Social Psychology, graduate course, Cornell University  
 Advanced Social Psychology, graduate course, University of Michigan.

### **DISSERTATIONS SUPERVISED**

Lisa Beth Stern (now at Interstar Pigments/Interstar USA, Calgary, Canada)  
 Amber L. Story (now at the American Psychological Association)  
 Rory O'Brien McElwee (now at Rowan University)  
 Andrew F. Hayes (now at Haskayne School of Business, University of Calgary)  
 Scott F. Perretta (now at YouGov, Portland, Oregon)  
 Justin Kruger (Stern School of Business, NYU; co-directed with T. Gilovich)  
 Jeanine Prime (now at Melee Incorporated, Washington, DC)  
 Emily Coleman (now at HAI Analytics, Boston, MA)  
 Deanna Caputo (now at MITRE Corp., McLean, VA)  
 Emily Balcetis (now at New York University; winner 2007 SESP Dissertation Award)  
 Travis Carter (now at Roanoke College)  
 Clayton Critcher (now at Haas Business School, University of California, Berkeley)  
 Erik Helzer (now at U. S. Naval Postgraduate School)  
 Carmen Sanchez (now at Gies Business School, University of Illinois)  
 Kaidi Wu (now at Match.com)  
 Yuyan Han (post doc, now at Wake Forest University)  
 Clinton McKenna (California Social Labs)  
 Julia Smith (post doc, now at Duke University)

### **DEPARTMENT AND UNIVERSITY COMMITTEES**

#### **CORNELL:**

Graduate Field Member  
     Psychology, 1986-present  
     Cognitive Studies, 1995-present  
 Director, Graduate Field of Psychology, 1998-2001  
 Law and Society Undergraduate Concentration  
     Member, 1986-2015  
     Executive Council, 1988-1992  
     Director, 1989-1990, 1997-2000  
 Affiliate, Center for Behavioral and Economic Decision Research, 1987-2015  
 Psychology Graduate Field Admissions Committee, 1987, 1994-2002  
 Psychology Department Colloquium Series Director, 1991-1997

Psychology Department Search Committee, member, 1997, 1998 (co-chair), 1999, 2000, 2001, 2005, 2006 (chair)  
 Director, Awards and Fellowships Committee, 1997-1998  
 Cornell University Faculty Council of Representatives, 1988-1991  
 University Committee for Human Subjects, 1990-1991, 1995-2010  
 University Hearing Board, 1997-1998  
 Independent Major Board, College of Arts and Sciences, 2001-2009  
 Participant, Cornell University Social Science Faculty Seminar on Inequality, 2001-2002  
 Member, Search Committee for Dean of the College of Human Ecology, 2003-2004  
 Ad Hoc Committee on External Funding for the Social Sciences, 2005-2006  
 Team Fellow, Theme Project on Judgment, Decision Making, and Social Behavior, Institute for the Social Sciences, Cornell University, 2009-2012  
 Member, Department of Human Development Search Committee, 2010-2011

## **UNIVERSITY OF MICHIGAN:**

### **Psychology:**

Augmented Executive Committee, Department of Psychology, 2015-2016, 2022-2023  
 Executive Committee, Department of Psychology, 2016-2018  
 Search Committee, Bioscience, 2015-2016  
 Graduate Admissions, 2016-2019, 2024  
 Search Committee, Organizational Psychology, 2017-2018.  
 Social Area Chair, 2019-2023  
 Search Committee, Joint Social/Organizational Psychology, chair, 2021-2022  
 Search Committee, Decision Sciences, 2022-2023  
 Search Committee, Social Psychology (Open), 2024-2025  
 Mentor Committee, 2022-2023, 2024-2026 (three committees)

### **College of Literature, Science & the Arts**

Convener, ADVANCE Launch Committee, 2020-2021, 2022-2023  
 Advisory Committee, Organizational Studies Program, 2023-2025

### **Research Center for Group Dynamics:**

Executive Committee, 2015-2016, 2021-2022  
 Situational Review Committee, chair, 2019; member, 2025

### **Institute for Social Research**

Policy Committee, 2018-2020